

SYAMA PRASAD MOOKERJEE PORT
HALDIA DOCK COMPLEX
Traffic Department
Jawahar Tower Annexe, Haldia

No. GM(T)/70/ GMT- 986

Dated : 21.12.2020.

TRADE CIRCULAR

Sub : Introduction of Secondary Strategic Plan for Importers/Exporters against MGT commitment of 0.5 MTPA.

SMP, Kolkata had introduced Strategic Plan scheme in 2008 for Steel Manufacturing Industries for providing priority berthing to vessels carrying Coking Coal, Limestone and Metallurgical Coke on their account against Minimum Guarantee Tonnage (MGT) commitment backed by Bank Guarantee, upon payment of priority berthing charges, wherever applicable. Initially, Steel Authority of India Ltd. and Tata Steel Ltd. had entered into the said scheme. The scheme has been modified from time to time in order to include all types of dry bulk cargo and Iron and Steel products under the guaranteed cargo and to extend the facility to other dry bulk cargo Importers and Exporters who could commit MGT backed by Bank Guarantee.

There are several other promising customers at this Port who are presently mobilizing a considerable volume of Dry Bulk Cargo through HDC. In view of long Pre-Berthing Detention of the vessels on account of said major customers, they requested SMP, Kolkata to include them under Strategic Plan Scheme. The Appropriate Authority has considered their request and accordingly, a new scheme has been introduced to include the interested Importers / Exporters in the Secondary Strategic Plan Scheme subject to compliance of the following conditions :-

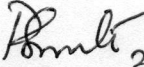
- a) Commit a Minimum Guaranteed Cargo tonnage (MGT) of 0.5 MMT of Dry Bulk Cargo per annum.
- b) Submit a Bank Guarantee equivalent to cargo related charges comprising of Wharfage, On-board, Cleaning Charges for foreign Coal as per the existing Scale of Rates and maximum net revenue receivable by Port on account of deployment of MHC, along with applicable GST on the guaranteed volume of cargo.
- c) The MGT provider must possess an undeveloped plot under license inside the Dock Interior Zone of HDC for storage of cargo, unless,
 - (i) the entire cargo is required to be moved by railways,
 - (ii) the entire cargo is unsuitable for storing in open yards.
 - (iii) the entire cargo is delivered directly from vessel's hook point,
 - (iv) the entire cargo is kept on demurrage basis.

For this purpose, interested Importers/ Exporters who want to avail the facility but are not possessing any undeveloped plot, are requested to participate in Tender cum Auction of land conducted by HDC from time to time, for getting allotment of such plot.

- d) The entire cargo of the vessel brought under the Secondary Strategic Plan Scheme should be stored at the plot allotted to the MGT provider as undeveloped plot and further developed by them at their own cost. However, **3 months' time** shall be provided to every MGT provider from the submission of Bank Guarantee for the scheme, to develop the said plot to make the same suitable for storage of cargo. During the said period, additional plot may be allotted to the MGT provider, if applied for, on ship to ship basis and the cargo stored in it shall be considered as cargo under the Secondary Strategic Plan scheme.
- e) If due to shortage of space in the undeveloped plot licensed to the MGT provider, a part of cargo of a vessel cannot be stored in the said plot, additional plot to be allotted to the MGT provider for accommodating the cargo on ship to ship basis in the manner stated below.
- (i) Upto 2000 Sq. Mtrs. of plot to be allotted for a period of 30 days for storage of cargo around 6000 MT, against normal license fees.
- (ii) For plot measuring above 2000 sq. mtrs., the period of allotment will be for 45 days against normal license fees.
- (iii) Remission of license fees, if allowed in a separate policy, shall not be applicable.
- (iv) No further extension of license beyond the normal license period stated in e) (i) & (ii) above, shall be allowed.
- (v) Compensation charges to be levied for occupation of plot beyond the normal license period.
- The cargo stored in such plot outside the undeveloped area shall also be included as MGT cargo.
- f) In case any MGT provider intends to keep the cargo on demurrage basis, the said cargo will be considered as MGT quantity.
- g) In case the cargo is required to be delivered/ received by Rail mode, required plot shall be allotted on ship to ship basis or for a period of 6/11 months, if applied by the MGT provider and cargo will be included in the MGT quantity.
- h) In case of shortfall of the MGT quantity, the cargo related charges (wharfage, on-board, cleaning charges and maximum net revenue receivable by Port on account of deployment of MHC along with applicable GST, for foreign Coal) equivalent to the shortfall quantity shall be debited from the Bank Guarantee or equivalent amount shall have to be deposited by the MGT provider directly to SMP, Kolkata and no refund/waiver shall be considered under any circumstances.
- i) The scheme will remain valid for a period of one year from the date of submission of the Bank Guarantee. The vessel under the said scheme will be called within 5 days from the time of readiness / reporting, whichever is the later. Such vessels will be accorded priority

in any two compatible berths (including conventional cargo handling berth) , over Dry Bulk Cargo vessels of other customers except Export Thermal Coal, Coastal cargo vessels and vessels on account of Strategic Plan users, who have committed to mobilize at least 1 MMT per annum. Vessels carrying cargo of multiple importers including MGT provider as well as Non-MGT provider shall not be accorded calling priority but the cargo shall be treated under MGT commitment.

Interested Importers/ Exporters are requested to apply for the scheme.

 21/12/2020.
(P. Gupta)

Sr. Deputy Manager (Sh & CH)
For General Manager (Traffic)

Distribution:

- All Importers/ Exporters of Dry Bulk Cargo: For information & necessary action please.
- The President, The Association of Shipping Interest in Calcutta (ASIC), 6 Netaji Subhas Road, Kolkata-700001 (Fax: 033-22159387): For information please.

Copy to : PA to Deputy Chairman, for favour of information of Deputy Chairman.

Copy to : General Manager (Engineering), General Manager (M&S) I/C, General Manager (Finance) I/C, General Manager (Marine) I/C: For information please.

Copy to : Sr. Deputy Manager (Sh & CH)-I : For information please.

Copy to Deputy Manager (Sh & CH), G.C.Berth : For information.