

**KOLKATA PORT TRUST  
ADMINISTRATION DIVISION  
REQUEST FOR QUALIFICATION**

**No. Ad/0038/FSO/LB/Tender/670**

**Global Invitation for Qualification for “Setting up of Mooring Facilities at Deep Draft Location within the Limits of Kolkata Port Trust for Transshipment of Liquid Cargo for Haldia Dock Complex, Kolkata Port Trust on Design, Build, Finance, Operate & Transfer (the “DBFOT”) basis” for a concession period of thirty (30) years.**

**REVISED TIMELINE OF THE PROJECT**

<b>Sl. No</b>	<b>Event Description</b>	<b>Date</b>
1	Date of Pre-Application Conference	1100 Hours June 01, 2015 at Jawahar Tower Conference Room
2	Authority response to queries latest by	June 20, 2015
3	Application Due Date	1400 hrs, July 15, 2015
4	Date & time of opening	1500 hrs, July 15, 2015
5	Announcement of short-list	Within July 31, 2015
	<b>Bid Stage</b>	<b>Estimated Date</b>
1	Sale of Bid Documents	August 07, 2015
2	Last date for receiving queries	August 21, 2015
3	Pre-Bid meeting	August 28, 2015
4	Authority response to queries latest by	September 07, 2015
5	Bid Due Date	September 17, 2015
6	Opening of Bids	September 17, 2015
7	Letter of Award (LOA)	Within October 16, 2015
8	Validity of Bids	January 15, 2016
9	Signing of Concession Agreement	Within November 16, 2015

**REPLY OF THE QUERIES RAISED BY THE PROSPECTIVE BIDDERS**

<b>Sl. No.</b>	<b>Queries</b>	<b>Reply</b>
1	The FSO arrangement so envisaged by KoPT will benefit the trade in increasing their cargo throughput at HDC.....	

	Does HDC propose to have FSO (storing facility) as well at the facility. If yes is this part of concession.	There will be two moorings with connected sub-sea pipeline where mother & daughter vessel would be anchored. The cargo between the mother and the daughter vessels would be transferred through the sub-sea pipelines.
2	Does Ancillary infrastructure include setting up of FSO and provision of daughter vessels as well. Does the estimated Project cost including the cost of Ancillary Infrastructure?	The Concessionaire will be required to arrange the daughter vessels. The Concessionaire will be allowed to recover the cost of transportation of the liquid cargo by the daughter vessels between the mooring point and the oil terminals of HDC.  The project cost only includes two moorings and connected sub-sea pipeline.
3	<b>Clause 1.1.1-</b> Please confirm if HDC already has an agreement with all the Port based industries and storage operators for use of FSO and mooring facility. HDC and all the industries will guarantee the minimum off take of 3 mtpa in the first 3 years and 6 mtpa for further years (to confirm this with OSL).	HDC does not have any such agreement. However port based industries are requesting HDC for providing cost effective solution for handling their dedicated cargo at HDC while addressing the draft constraints.
4	The Applicant shall pay to the Authority a sum of Rs. 50,000/- (Rupees fifty thousand) as the cost of the RFQ process  Please confirm in case of consortium any member of consortium pays for the cost of RFQ process.	Acceptable.
5	<b>Clause 1.2.8-</b> The concession period shall be pre-determined, and will be indicated in the draft Concession Agreement forming part of the Bidding Documents.  As per RFQ terms, we understand that the Concession period is for a period of 30 years. Please confirm.	Confirmed.
6	<b>Clause 1.2.9</b> - The concessionaire shall, in consideration of its investment	

	<p>and services, be entitled to levy and collect a pre-determined user fee/receipt of unitary charge from users of the Project.</p> <p>We request you to please share with us the feasibility study report to assess the Project and kindly confirm whether there is any minimum commitment from the specified users with respect to usage of this facility. In absence of the above information it would be difficult ascertain the user fees and viability of the Project.</p>	<p>The Feasibility report would be provided to the qualified bidders at RFP Stage as per clause-1.2.7 of the RFQ Document.</p> <p>The probable traffic volume etc. for the project will be intimated to the pre qualified bidders through the Feasibility Report. The pre qualified bidders will also be provided with the upfront tariff to be fixed by TAMP which will be leviable by the successful bidder.</p>
7	<p><b>Clause–3.2.4</b> However, payments/ receipts of less than Rs. 93 crore (Rs. Ninety three crores) shall not be reckoned as payments/receipts for eligible Projects.</p> <p>The threshold of Rs. 93 crore is too high to consider for operation experience. We request to relax the threshold to Rs. 75 crore which would enable credible operators to qualify for the Project.</p>	<p>The request is not acceded to in keeping with the provisions of the PPP Guideline of Govt. of India.</p>
8	<p>Due to the experimental nature of the project, should the venture become unviable, there should be an exit mechanism to the BOOT operator. We request HDC to buy out the mooring system at a pre-determined price.</p>	<p>This issue would be addressed at the bidding stage.</p>
9	<p>Clause 3.2.1(1)- Port sector would be deemed to include marine structures, on-shore and off-shore terminals, berths, jetties, quays, cargo handling system, bulk/liquid material handling system, port based terminal facilities, CFS/ICDs, storage tanks / tank farms,</p>	

	<p>conveyors, pipelines, warehousing, etc. and</p> <p>We request you to clarify Transportation of goods from Ports too as part of Port Sector under etc.</p>	<p>The request is not acceded to in keeping with the provisions of the PPP Guideline of Govt. of India.</p>
10	<p>Clause 3.2.1(ii) – Core sector would be deemed to include power, telecom, highways, airports, railways, metro rail, industrial parks/estates, logistic parks, pipelines, irrigation, water supply, sewerage and real estate development.</p> <p>We request you to include shipping in the core Sector.</p>	<p>The request is not acceded to in keeping with the provisions of the PPP Guideline of Govt. of India.</p>
11	<p>What is the capacity of the VLCC tankers expected to dock at the mooring system installed?</p>	<p>About 200,000 tonne VLCC may be read as LR2</p>
12	<p>What is the expected flow rate or throughput required during lightering activities?</p>	<p>This will be intimated to the pre qualified bidders during the bid stage.</p>
13	<p>To clarify, our scope of work would include supply of CALM buoys, flow lines and daughter vessels to and from the port. This would include all operation and maintenance activities. Is this correct?</p>	<p>This work would include supply and installation of CALM buoys &amp; flow lines and their operation and maintenance activities.</p> <p>Daughter vessels to and from the port can be supplied by the successful bidder (operator) supplied or can be hired by cargo owners.</p>
14	<p>Where is the proposed location of the CALM buoy at Haldia?</p> <p>Do you have an idea of the water depth at proposed site?</p>	<p>20o56'45"N, 88o00'43"E</p> <p>About 30 m. However, actual details will be provided at the bidding stage to the pre qualified bidders.</p>
15	<p>When is the expected start-date for the project after it has been awarded</p>	<p>Proposed date of signing the Concession Agreement is 16-10-2015. The work is expected to start within six months thereafter. However, we are open for an extended commencement period.</p>

16	What is the expected date by which the operation of the mooring facilities will begin at Haldia Dock Complex?	Proposed date of signing the Concession Agreement is 16-10-2015. The work is expected to start within six months thereafter. However, we are open for an extended commencement period
17	Please provide the soil data i.e. geotechnical and geophysical report for the proposed CALM buoy location	Bidders to obtain their own data as per clause-1.2.6 of the RFQ Document.
18	Please provide marine growth data.	Bidders to obtain their own data and plan their project accordingly as per clause-1.2.6 of RFQ Document.
19	Please provide list of regulatory requirement / matrix applicable for the deployment and operation of the mooring	This will be provided to the pre qualified bidders along with RFP Document etc.
20	Please confirm the number of product lines to be provided for the facility, along with the product characteristics.	Minimum 3 lines. However, the bidders may provide more number of lines.  Product characteristic - Paraxylene, SKO, FO, HSD, Naptha, Butane, Butadyne etc.
21	Please provide port guidelines/ requirement for the operation of the facility i.e. mooring and unmooring, loading and unloading.	No specific guideline for such operation
22	We assume that the environmental impact assessment (EIA) has been carried out for this project. Please provide the approved EIA report.	The details will be provided to the short listed bidders at the bidding stage.
23	Clause – 3.2.4 - For a project to qualify as an Eligible Project under Categories 3 & 4, the Applicant should have paid for execution of its construction works (and / or operation works in case of Port Sector) or received payments from its client(s) for construction works (and / or operation works in case	

	<p>of Port Sector) executed.....</p> <p>Please confirm based on above provision of comprehensive marine services and harbour towage operations are part of operation of Jetty/berth/port and would qualify under category 3 given above.</p>	<p>This has been done as per Govt. Guidelines for PPP projects in the port sector.</p>
24	<p>Clause-3.2.5 - The Applicant shall quote experience in respect of a particular Eligible Project under any one category only, even though the Applicant (either individually or along with a member of the Consortium) may have played multiple roles in the cited project.</p> <p>Please clarify even if the multiple role is for the same Project but under different contract would qualify.</p>	<p>KoPT will evaluate the project strictly as per clause-3.2.5 of the RFQ Document.</p>
25	<p>Land allocated for the project is under control of KoPT? Is any reclamation envisaged for the project?</p>	<p>Land is not required for this project.</p>
26	<p>What is the stage of environmental clearance?</p>	<p>This is yet to be done.</p>
27	<p>The concession period 30 years is inclusive of construction period? Kindly conform.</p>	<p>The concession period of 30 years includes construction period.</p>
28	<p>Has KoPT carried out any traffic study? Will it be made available to the bidders before submission of RFQ?</p>	<p>The Feasibility report for this project would be shared with the short listed bidders at the RFP Stage.</p>
29	<p>O&amp;M Experience In the event that the Applicant does not have the requisite O&amp;M experience, it shall either enter into an agreement, for a period of 5 (five) years from COD, with an entity having the aforesaid experience relating to the performance of O&amp;M obligations, or engage experience and</p>	<p>This is as per Govt. Guideline for PPP projects in port sector.</p>

	qualified personnel for discharging its O&M obligations in accordance with the provisions of the Concession Agreement, failing which the Concession Agreement shall be liable to termination.	
30	What is the capacity of the VLCC tankers expected to dock at the mooring system installed?	About 2 lakh ton
31	What is the expected flow rate or throughput required during lightering activities?	About 3000 tph. However, the data in this regard would be furnished to the short listed bidders during the bid stage.
32	To clarify, our scope of work would include supply of CALM buoys, flow lines and daughter vessels to and from the port. This would include all operation and maintenance activities. Is this correct?	The scope of work includes supply, operation and maintenance of two moorings and connected pipelines. Arrangement of the daughter vessels to be made by the concessionaire. The freight cost of the Daughter Vessel would be recoverable by the Concessionaire.
33	Where is the proposed location of the CALM buoy at Haldia? Do you have an idea of the water depth at proposed site?	This will be intimated to the pre qualified bidder during the bidding stage.
34	When is the expected start-date for the project after it has been awarded?	Proposed date of signing the Concession Agreement is 16-10-2015. The work is expected to start within six months thereafter.
35	What is the expected date by which the operation of the mooring facilities will begin at Haldia Dock Complex?	Proposed date of signing the Concession Agreement is 16-10-2015. The work is expected to start within six months thereafter.
36	Please provide the soil data i.e. geotechnical and geophysical report for the proposed CALM buoy location.	This will have to be ascertained by the short listed bidder as per clause-1.2.6 of the RFQ Document.
37	Please provide marine growth data.	Bidders to obtain their own data and plan their project accordingly
38	Please provide list of regulatory requirement / matrix applicable for the deployment and operation of the mooring facilities.	This will be informed to the pre qualified bidder at the bidding stage.
39	Please confirm the number of product lines to be provided for	This has already been replied to the query at Sl. No. 20.

	the facility, along with the product characteristics.	
40	Please provide port guidelines/requirement for the operation of the facility i.e. mooring and unmooring, loading and unloading.	Please refer to reply to the query at Sl. No. 21.
41	We assume that the environmental impact assessment (EIA) has been carried out for this project. Please provide the approved EIA report.	Please refer to reply to the query at Sl. No. 22.