

**Syama Prasad Mookerjee Port, Kolkata**  
**Hydraulic Study Department**

13- July- 2022

Minutes of the pre-bid meeting dated 08.07.2022 for Tender No. SMP/HYD/2022/043 dated 29/06/2022 towards Tender for “Comprehensive Annual Maintenance Contract (CAMC) of VoIP based IP EPABX Solution including upgradation of the existing IP EPABX solution at KDS, SMPK”

2. Bidders who attended the subject meeting are:

a) M/s Group-3 Communication, b) M/s Ever On Network Solution LLP, c) M/s Comvision India Pvt. Ltd. & d) M/s Bridge Infotech.

3. The response to the queries received and raised during the pre-bid meeting dated 08.07.2022 is given below. This will be treated as an integral part of the subject Tender Document.

Page No.	Point No.	Present RFP	Bidder's request / clarification	SMPK Response/ Revised RFP clause
17	18.0	upgradation of the existing IP PBX solution of make Alcatel	<p>In line with your above-mentioned tender, we found that the specifications matched only with a single OEM i.e Alcatel-Lucent.</p> <p>If you can allow us, we can participate in this tender with the other OEM and can comply with your all technical parameters.</p>	Other reputed make may be allowed subject to the condition that bidder has to replace all 800 VoIP phones (basic+ touch phones) including allied accessories and IP PBX server/ solution as per the scope of work including commissioning and operationalise proposed solution with 4 warranty/ CAMC. The specification and functionalities should be same or higher than the existing solution.

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17	18.0	upgradation of the existing IP PBX solution of make Alcatel	<p>As per the Government of India notification for purchase of EPABX systems which is covered under the policy for preference to domestic manufacturers issued by the Department of Telecom, nodal ministry for telecom products. DOT's PMA (Preferential Market Access) policy since 2012 was revised in 2016 at Clause 5 table A, for preference to domestic manufacturers. This product is earmarked for purchase from domestic manufacturers because sufficient capacity &amp; competence is available in the country.</p> <p>Please find the notification for Public Procurement (Preference to Make in India) Order 2017- Notification of Telecom Products,</p>	<p>As a part of make in India initiative of government of India, following clause is being added to the instant NIT:</p> <p><b>I. Preference to Make in India:</b> The policy of the Govt. of India to encourage "Make in India" and promote manufacturing and production of goods and services in India as per the "Public Procurement (Preference to Make in India), Order 2017-Revision regarding", circulated by the Department of Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Govt. of India vide Order No. P45021/2/2017-PP (BE-II) dated 04.06.2020; subsequently revised vide Order No. P-45021/2/2017-PP (BE-II) dated 16.09.2020 will be applicable for this tender.</p> <p><b>II. Bidder from a country sharing land border with India:</b> Any bidder from a country which shares land border with India will be eligible to bid as per the OM No. F6/18/2019-PPD dated 23.07.2020 circulated by the Department of Expenditure (Public Procurement Division), Ministry of Finance, Govt. of India.</p> <p><b>III. Import from Prior Reference countries:</b> Attention is invited to the provision contained in Ministry of Power, Govt. of India's Order no. 25-11/06/2018-PG dated 02.07.2020 which reads that "Any import of equipment/components/parts from "prior reference" countries as specified or by persons owned by controlled by or subject to the jurisdiction or the directions of these prior reference countries will require prior permission of the Govt. of India." It is hereby clarified that for the purpose of aforesaid stipulation, "prior reference" country means a country which shares a land border with India. 21 Attention is further invited to Ministry of Power, Govt. of India's Order no. 25-4/1/2019-PG-Part (1) dated 02.07.2020 wherein it is clarified that "Notwithstanding above, it is further clarified that the restrictions related to "prior reference" countries will not apply in the following cases:</p> <p>A. The bidders/imports from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development of projects. Updated lists of countries to which lines of credit have been extended or in which development</p>

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			Services, or Works – regarding in the attachment.	<p>projects are undertaken are given in the website of Ministry of External affairs.</p> <p>B. Bona fide procurements made through GeM without knowing the country of bidder till the date fixed by GeM for the purpose.</p> <p>C. Bona fide small procurements, made without knowing the country of bidder and</p> <p>D. In projects which receive international funding with the approval of the Department of Economic Affairs (DEA), Ministry of Finance, the procurement guidelines applicable to the project shall normally be followed.”</p>
7	4.0	PRE-QUALIFICATION CRITERIA	“Experience of having completed similar works during the last 7 years ending 30- Jun-2022...”	In addition to the criteria mentioned in the PQ, the bidder who had worked or executed similar work in SMPK needs also to submit a successful work completion certificate from the concerned department of SMPK.
5	2.0	<p>i. Date of closing of online e-tender for submission of Techno-Commercial Bid &amp; Price Bid.</p> <p>j. Date &amp; time of opening of Part-I (i.e. Techno-Commercial Bid). Date of opening of Part-II i.e. price bid shall be informed separately.</p>	It is requested to extent the bid submission time by 7-8 days?	<p>The last date of submission of bid (Techno-Commercial Bid &amp; Price Bid) has been extended up to 14:00 hours on 27.07.2022.</p> <p>Part-I i.e. Techno-Commercial Bid will be opened online on 27.07.2022 after 14:30 hours.</p>

Chief Hydraulic Engineer