

CORRIGENDUM-V

Ref. Tender Notice No.: SMP/ KDS/ LND/32-2022 Dt:7.09.2022

Name of Work:-Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of land use & infrastructure under Kolkata Dock System of SMP, Kolkata

Reference to subject tender, please find the following vide this CORRIGENDUM-V, Dated 31.10.2022 :

- I) **Amendments in RFP & Authority's Reply to Prebid queries of bidders** enclosed herewith
- II) **Site Visit** to be conducted on 7.11.22 at 11 am from Estate Division office of SMPK. Interested bidders should confirm their participation by 3.11.22 along with details of attendees to moumita.gt@kolkataporttrust.gov.in.

Bidders are requested to upload this "**CORRIGENDUM-V**" duly signed under office seal along with their Techno-Commercial bid, i.e. Cover-I offer as a token of acknowledgement and acceptance.

All other terms & conditions and Clauses will remain same as per original.



**Estate Manager (I/C),
Estate Division
Syama Prasad Mookerjee Port, Kolkata**

Name of Work:-Request For Proposal for Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of landuse and infrastructure under Kolkata Dock System of SMP, Kolkata.

SL	REF. CLAUSE / PAGE NO.	In Place of		To be Read as																				
1	Page : 7 Clause : 2.6 & Page : 17 Clause : 2.21.12	<table><tr><th>Sr. No.</th><th>Activity</th><th>Schedule</th></tr><tr><td>iv)</td><td>Proposal Due Date</td><td>Till 1500 hrs. (IST) on 20.10.2022</td></tr><tr><td>v)</td><td>Opening of Technical bid</td><td>At 1500 hrs. (IST) on 21.10.2022</td></tr></table>		Sr. No.	Activity	Schedule	iv)	Proposal Due Date	Till 1500 hrs. (IST) on 20.10.2022	v)	Opening of Technical bid	At 1500 hrs. (IST) on 21.10.2022	<table><tr><th>Sr. No.</th><th>Activity</th><th>To be read as</th></tr><tr><td>iv)</td><td>Proposal Due Date</td><td>Till 1500 hrs. (IST) on 21.11.2022</td></tr><tr><td>v)</td><td>Opening of Technical bid</td><td>At 1500 hrs. (IST) on 22.11.2022</td></tr></table>			Sr. No.	Activity	To be read as	iv)	Proposal Due Date	Till 1500 hrs. (IST) on 21.11.2022	v)	Opening of Technical bid	At 1500 hrs. (IST) on 22.11.2022
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v)	Opening of Technical bid	At 1500 hrs. (IST) on 22.11.2022																						
2	Page : 9 Clause : 2.9 (ii)	<p>(ii) Financial Eligibility criteria: The Bidder or the Consortium should have gross average annual turnover from consultancy services of Rs. 250 crores (2500 Million) in each of last three financial years FY 2018-19, FY 2019-20 and FY 2020-21. In case of consortium the Lead member should have average annual turnover from consultancy in each of the last three financial years i.e. FY 2018-19, FY 2019-20 and FY 2020-21 of minimum Rs. 100 Crores (1000 Million). For the purpose of evaluation, Lead member having comparatively larger revenues from advisory or consultancy shall be given added weightage.</p>		<p>(ii) Financial Eligibility criteria: The Bidder or the Consortium should have gross average annual turnover from consultancy services of Rs. 250 crores (2500 Million) in each of last three financial years FY 2019-20, FY 2020-21 and FY 2021-22. In case of consortium the Lead member should have average annual turnover from consultancy in each of the last three financial years i.e. FY 2019-20, FY 2020-21 and FY 2021-22 of minimum Rs. 100 Crores (1000 Million). For the purpose of evaluation, Lead member having comparatively larger revenues from advisory or consultancy shall be given added weightage.</p>																				
3	Page : 21 Clause : 3.1.6	<p>Technical Evaluation</p> <p>5. Lead member having average annual turnover from consultancy in each of the last three financial years i.e. 2017-18, 2018-19 and 2019-20 of over Rs. 100 Crores (1000 Million)</p> <p>For every additional 50 Crores an additional 1 mark will be awarded with a cap of maximum of 4 marks.</p>		<p>Technical Evaluation</p> <p>5. Lead member having average annual turnover from consultancy in each of the last three financial years i.e. FY 2019-20, FY 2020-21 and FY 2021-22 of over Rs. 100 Crores (1000 Million)</p> <p>For every additional 50 Crores an additional 1 mark will be awarded with a cap of maximum of 4 marks.</p>																				
4	Page : 100 Annexure-IV (4) Evaluation of The	<p>Marking system as per RFP</p> <p>If the key person fulfils the Minimum Qualification Criteria prescribed in “Key Personnel Table”, 2 marks will be allotted.</p>		<p>Marking system as per RFP</p> <p>If the key person fulfils the Minimum Qualification Criteria prescribed in “Key Personnel Table”, 3 marks will be allotted. Additional 1 mark will be</p>																				

	Key personnel as para 3.1.6.1 page 23 of RFP	Additional 1 mark will be allotted for every additional experience of equivalent criteria mentioned in “Key Personnel Table”,	allotted for every additional experience of equivalent criteria mentioned in “Key Personnel Table”,
5	Page : 52 APPENDIX – II Note VIII	<p>Substitution of Key Personnel: The Client will not normally consider substitutions except in cases of unavoidable or for reasons such as death or medical incapacity or if the professional staff has left the organization.</p> <p>(a) During the 1st year of the Contract, the Consultant may change a maximum of 2 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the originally proposed Key Expert.</p> <p>(b) During the 2nd year of the Contract, Consultant may change a maximum of 3 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p> <p>(c) From the 3rd year of the Contract and for the rest of the term of the Contract, the Consultant may change, with prior consent of the Client in accordance with the Contract, maximum of 50% of the Key Experts forming part of the Expert Pool as on the date of commencement of the 3rd year of the term of the Contract and in such case, a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p>	<p>Substitution of Key Personnel: The Client will not normally consider substitutions except in cases of unavoidable or for reasons such as death or medical incapacity or if the professional staff has left the organization.</p> <p>(a) During the 1st year of the Contract, the Consultant may change a maximum of 1 Key Expert with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the originally proposed Key Expert.</p> <p>(b) During the 2nd year of the Contract, Consultant may change a maximum of 2 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p>
6	Page : 27, 30 Section 5 APPENDIX- I (TOR)	5.1 Component I: Formulating Vision, Strategy and Concept Master Plan for approx. 4122 acres (±20%) of SMP, Kolkata land -	5.1 Component I: Formulating Vision, Strategy and Concept Master Plan for approx. 4122 acres of SMP, Kolkata land -
7	Page : 9&19 Clause : 2.9 (iii) & 3.1.6.1	<p>(iii) Technical Eligibility Criteria:</p> <p>I. Master Planning Experience</p> <p>a) The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industry led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.</p> <p>&</p>	<p>(iii) Technical Eligibility Criteria:</p> <p>I. Master Planning Experience</p> <p>a) The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industry led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 15 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.</p> <p>&</p>

		Technical Evaluation 1(a): The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industrial led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.	Technical Evaluation 1(a): The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industrial led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 15 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.
8	Page : 12 Clause : 2.19	<p>2.19 BID SECURITY</p> <p>2.19.1 The bidder shall furnish as part of its Proposal, a bid security of Rs. 26,60,000/- (Rs. Twenty-Six Lakh sixty thousand only) in the form of a Demand Draft/Banker's cheque issued by one of the Nationalised/Scheduled Banks in India in favour of the "Board of Trustees of Port of Kolkata" payable at Kolkata.</p>	<p>2.19 BID SECURITY</p> <p>2.19.1 The bidder shall furnish as part of its Proposal, a bid security of Rs. 26,60,000/- (Rs. Twenty-Six Lakh sixty thousand only) in the form of Bank Guarantee issued by any Nationalized/Scheduled Banks in India in favour of the "Board of Trustees of Port of Kolkata" payable at Kolkata.</p>
9	Page : 32 Section 5: Terms of Reference 5.1.5 Investment Policy, Marketing Strategy and Policy formulation (b)Commercialization Strategy:	(g) The Consultant has to carry out the entire Marketing Process for Five years for the project of first phase of KPT Complex-I. This will include identification of potential investors, designing the eligibility terms, conducting investor's meets, advertisement materials, EOIs, RFPs, Marketing booklets, Road shows, Scrutiny of proposals, assistance in selection and assist SMP, Kolkata to complete the formalities of allotment.	(g) The Consultant has to carry out the entire Marketing Process for Two years for the project of first phase of KPT Complex-I. This will include identification of potential investors, designing the eligibility terms, conducting investor's meets, advertisement materials, EOIs, RFPs, Marketing booklets, Road shows, Scrutiny of proposals, assistance in selection and assist SMP, Kolkata to complete the formalities of allotment.
10	Form 15	Note: The Remuneration should include the Gross pay of the personnel and the Profit of the Employer, Taxes except the GST which will be reimbursed after the GST is deposited to the concerned authorities which should be available in GST 2A/ GST 2B.	Note: The Remuneration should include the Gross pay of the personnel and the Profit of the Employer including GST which will be deposited by the Consultant as per Govt. rules.

Response of Authority to Bidders' Pre-Bid Queries

TENDER FOR "Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of land use & infrastructure under Kolkata Dock System of SMP, Kolkata."

Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
1	1. CBRE South Asia Private Limited	Page 26, Clause 3.1.6.1, Sl. No. 2, Category B - Strategic Advisory Experience,	".....large scale infrastructure or land development projects having a single project of value at least Rs. 2 Crores for central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) during last 10 years in India or abroad..."	Typically, advisory projects seldom attract such high fees. Thereby, we would request the Authority to kindly allow the consultants to showcase projects of value of at least INR 50 Lakhs for government as well as private clients.	RFP Condition prevails
2		Page 26, Clause 3.1.6.1, Sl. No. 2, Category C: Transaction & PPP Experience	".....Transaction Advisory for one large scale PPP infrastructure project with project cost of at least Rs 500 Crore for central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.)"	PPP projects in India typically undergo long execution periods and often end up stalled. Typically, such projects seldom attract such high project cost. Thereby We would request the authority to kindly relax this criterion and allow the Consultants to showcase projects involving cost of at least INR 50 Crores.	RFP Condition prevails
3			Proof of eligible Projects	Completion certificates are often issued delayed or are not issued subject to lot of constraints both with private and government clients. Thereby we would request the	Only Completion Certificates to be accepted as per CHE's comment.

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				authority to kindly allow the consultants to showcase CA Certificate/ Self attested declaration by authorized signatory as a proof of payment received as a proof reflecting that the fee in lieu of the work done has been received and thus the project has been completed, mentioning the project details altogether.	
4			Sub- Consulting with domain Experts.	Services like Marketing, Public Relation & Branding, Traffic and Transportation planning are niche services and thus sub consulting with experts for the same can bring more specialized skills on the table.	RFP Condition prevails
5		Page 98, Annexure 2, Eligibility Criteria	A. Bidder: The bidder shall be (clause 2.10 (i)) 1. Be an Individual or Consortium of not more than three members provided the lead member (as nominated by the Consortium Members) should have the one of the principal businesses in Government Advisory/ Project Management Consultancy/ Urban Planning & Architecture, Engineering expertise etc. (Company profile may be submitted)	The given scope of work includes varied work. For instance, Architectural, Project Monitoring & Supervision, Marketing & PR, Branding and Transportation Planning. Thereby, we would request the authority to kindly allow the consultants to be in consortium with	RFP Condition prevails

Response of Authority to Bidders' Pre-Bid Queries

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
				at least 4 members to bring more specialized skills on the table.	
6	2. Almondz Global Infra Consultant Limited (Parent company - Almondz Global Securities Limited)	2.9 ELIGIBILITY CRITERIA (iii) Technical Eligibility Criteria: Note Page no – 09-10	I. Master Planning Experience The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industry led Development / port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered. Note: (ii) The bidder must submit a Reference letter or Completion certificate of services duly signed by the client of concerned project, describing the role of the consultant, area, extent, cost of the project, duration of the project, quality of services and status of the project, to establish its eligibility for each of the above technical criteria. In the absence of any such Reference letter/certificate, any other authorized document which will prove the completion with justification may be accepted by the SMP, Kolkata. Work Order or Contract Agreement with Payment Certificate certified from Auditor, or any documentary evidence which proves completion, or self certification, if Client Completion Certificate not available may also be accepted subject to discretion of the Authority.	We request you to please also consider the projects where Draft Master Plan have been submitted / Draft master plan subsequently approved by the concerned Competent Authority. For supporting documents: Please allow Work Order or Contract Agreement or any other documentary evidence which proves submission of draft master plan.	RFP Condition prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
7		2.9 ELIGIBILITY CRITERIA (iii) Technical Eligibility Criteria: Note Page no – 09-10	I. Master Planning Experience The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industry led Development / port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered. Note: (iv) In case of ongoing works (at least 50% work completed) applicable for all projects under technical eligibility criteria, the bidder may submit Letter of Award/ Engagement Letter/ Work order issued by the organisation (principal employer) along with payment received certificates duly certified by chartered accountant/statutory auditor.	We request you to please consider the below modification in case of ongoing works applicable for Master Planning experience under technical eligibility criteria, The bidder may submit Letter of Award/ Engagement Letter/ Work order/ Contract Agreement or any other documentary evidence which proves submission of draft master plan.	RFP Condition prevails
8		2.9 ELIGIBILITY CRITERIA (iii) Technical Eligibility Criteria: Note Page no – 09-10	IV. Program/Project Management Unit (PMU) experience: The bidder should have experience of projects related to program/project management assignment including PDMC projects executed under Smart City mission for a central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad, involving activities such as review or preparation of Detailed Project Reports (majorly involving technical design, cost estimation) / Feasibility Studies (majorly involving market demand assessment, financial Viability assessment), overall	We request you to please modify the clause as mentioned below: iv) In case of ongoing works applicable for program/ project management unit (PMU) experience under technical eligibility criteria, the bidder may showcase the ongoing assignments of more than one years	RFP Condition prevails

Response of Authority to Bidders' Pre-Bid Queries

TENDER FOR "Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of land use & infrastructure under Kolkata Dock System of SMP, Kolkata."

Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			monitoring and/or evaluation of project implementation / contract management, overall implementation handholding, stakeholder management Note: (iv) In case of ongoing works (at least 50% work completed) applicable for all projects under technical eligibility criteria, the bidder may submit Letter of Award/ Engagement Letter/ Work order issued by the organisation (principal employer) along with payment received certificates duly certified by chartered accountant/statutory auditor.	or last but one milestone completed assignment including submission of Letter of Award/ Engagement Letter/ Work order/ Contract Agreement or any other documentary evidence.	
9		Section 3 EVALUATION OF THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of Bids Page no – 20-21	3.1.6 Technical Evaluation 3.1.6.1 Sr no – 04 Category D: Program /Project Management Unit (PMU) experience 2 marks for meeting the minimum eligibility criteria and for each additional assignment in this category with a completed duration of 2 years, assignment fee of atleast Rs 2 Cr in large scale infrastructure projects shall be awarded 0.5 mark each to max. 2 marks. One additional assignment in this category undertaken in West Bengal, with assignment completed duration of at least 1 year and assignment fee of at least Rs 2 Cr shall be awarded 01 mark.	We request you to please modify the clause as mentioned below: 2 marks for meeting the minimum eligibility criteria and for each additional assignment in this category with a completed duration of 1 year, assignment fee of atleast Rs 2 Cr in large scale infrastructure projects shall be awarded 0.5 mark each to max. 2 marks. One additional assignment in this category undertaken in West Bengal, with assignment completed duration of at least 1 year and assignment fee of at least Rs 2 Cr shall be awarded 01	RFP Condition prevails

Response of Authority to Bidders' Pre-Bid Queries

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Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
				mark.	
10		Section 3 EVALUATION OF THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of Bids Page no - 22	3.1.6 Technical Evaluation 3.1.6.1 SECTION C- Approach, Methodology & Concept Design <ul style="list-style-type: none"> Write up on Approach, Methodology & Concept Design- 10 marks (Marks shall be awarded based on the quality.) Presentation – 15 marks (Bidder has to make a presentation on the Concept Design, Approach & Methodology and Work Plan on a specified date. Marks shall be awarded based on the quality.)	We request you to please consider the marking based on write up on Approach and methodology and presentation on approach and methodology and workplan. Considering the same please modify the clause mentioned below: SECTION C- Approach & Methodology <ul style="list-style-type: none"> Write up on Approach & Methodology - 10 marks (Marks shall be awarded based on the quality.) Presentation – 15 marks (Bidder has to make a presentation on the Approach & Methodology and Work Plan on a specified date. Marks shall be awarded based on the quality.) 	RFP Condition prevails
12		Section 3 EVALUATION OF THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of	3.1.6 Technical Evaluation 3.1.6.3Presentation of the Concept Design: The bidders have to submit their Approach, Methodology and Work Plan and Concept Design along with Technical proposal by Proposal Due Date as per clause 3.1.6.2. Bidders will be called for a presentation on Technical proposal and Concept Design.	Please modify the clause as mentioned below: 3.1.6.3Presentation The bidders have to submit their Approach, Methodology and Work	RFP Condition prevails

Response of Authority to Bidders' Pre-Bid Queries

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Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Bids Page no - 22	The bidders will be evaluated on 100 marks.	Plan along with Technical proposal by Proposal Due Date as per clause 3.1.6.2. Bidders will be called for a presentation on Technical proposal. The bidders will be evaluated on 100 marks.	
13		APPENDIX – II Consultant's Key Personnels Page no - 47	Transaction cum PPP Expert MBA (finance)/ any equivalent Post Graduation with 15 years' experience in PPP projects and should have completed atleast two projects of Rs 500 cr (Rs 5000 million) for central /federal /state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad as defined in category C of eligible assignments	Transaction cum PPP Expert MBA (finance)/ any equivalent Post Graduation with more than 7 years' experience in PPP projects and should have completed atleast one project of Rs 500 Cr. (Rs 5000 million) for central /federal /state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad as defined in category C of eligible assignments.	RFP Condition prevails
14		2.6 SCHEDULE OF SELECTION PROCESS:	2.6.2Pre-Bid Meeting: The Pre-Bid Meeting shall be as conducted online and the link for the meeting, date and time shall be intimated later through SMP website and CPP portal: website: www.kolkataporttrust.gov.in	We request you to please conduct the pre-bid meeting both online and physical mode. And also request you to please arrange the pre-proposal visit to site on next day i.e. 20.09.2022	RFP & Corrigendum Condition prevails

Response of Authority to Bidders' Pre-Bid Queries

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			CPP Portal: https://eprocure.gov.in/eprocure/app		
15		Data Sheet Page no -07	Sr. No – 07 - Proposal Due Date – 20.10.2022	Please extend the Submission date for 15 days after receipt of the response on the queries.	Refer Corrigendum V.
16	3. Genesis	Financial Eligibility Criteria Page No. 9	The Bidder or the Consortium should have gross average annual turnover from consultancy services of Rs. 250 Crores (2500 Million) in each of three financial years FY 2018-19, FY-2019-20 and FY 2020-21. In case of consortium the Lead Member should have average annual turnover from consultancy in each of three financial years FY 2018-19, FY-2019-20 and FY 2020-21 of minimum Rs. 100 crores (1000 Million). For the purpose of evaluation, Lead member having comparatively larger revenues from advisory or consultancy shall be given added weightage.	The said Turnover of the consortium is very high- we request you to reduce the Average Annual turnover for the consortium to 100 Cr.	RFP and Corrigendum V prevails.
17		Section 3, Particulars Page No. 19	The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan / Development Plan related to maritime/tourism/riverine/industrial led development// port-led development/ city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the Consortium Member if any shall be considered.	For one project, 02 marks will be awarded. For every additional 500 acres area, an additional 0.5 mark will be awarded with a cap of maximum 04 marks. Eg. Explanatory Examples: (a) One Project of 1000 acres- 2 marks, (b) One Project of 1000 acres and another project of 500 acres- 2 + 0.5	RFP Condition prevails

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				<p>Marks.</p> <p>(c) Two projects of 1000 acres each or One project of 1000 acres and two projects of 500 acres- 2 + 1 Marks.</p> <p>(d) Three projects of 1000 acres each or One project of 1000 acres and four projects of 500 acres each- 2+1.5 Marks</p> <p><u><i>Considering the size of the projects and the intent of the SMP We understand that SMP is looking for the best Consultant in the Industry but, Master Planning of 1000 acres is limited not many consultant would have done multiple projects- We request you to remove the additional marking system it would enable lot of other consultant to participate and you could choose from many.</i></u></p>	
18			The Bidder or the Consortium should have international experience of a water front development project with mixed land use of minimum 100 acres area and min 1 Km continuous	2 for one project, 1 mark will be awarded. For every additional similar project or additional 100 % area, an	RFP Condition prevails

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			stretch of Water front.	<p>additional 0.5 marks will be awarded with a cap of maximum of 2 marks. The Waterfront should increase in proportion to area. Eg. Explanatory Examples:</p> <p>(a) One project of 100 acres or more & min waterfront 1 Km- 1 Mark.</p> <p>(b) Two Projects of 100 acres or more & min waterfront 1 Km each- 1+0.5 Marks</p> <p>(c) One project of 200 acres or more & min waterfront 2 Km- 1+0.5 Marks</p> <p>(d) Two projects of 200 acres or more & min 2 Km each- 1+1 Marks</p> <p><u>Considering the size of the projects and the intent of the SMP We understand that SMP is looking for the best Consultant in the Industry but, Master Planning of 100 acres is limited not many consultants would have done multiple projects- We request you to remove the additional marking system it would enable lot of other consultant to</u></p>	

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				<u><i>participate and you could choose from many.</i></u>	
19			Pre- Bid	Considering the size and importance of the project we request you conduct pre-Bid meeting- 2. after 5 th September 2022.	RFP Condition prevails
20	4. Louis Berger International	2.9 ELIGIBILITY CRITERIA (ii) Financial Eligibility criteria; Page 9	In case of consortium the Lead member should have average annual turnover from consultancy in each of the last three financial years i.e. FY 2018-19, FY 2019-20 and FY 2020-21 of minimum Rs. 100 Crores (1000 Million).	We request the authority to consider the following. In case of consortium the Lead member should have average annual turnover from consultancy in the last three financial years i.e. FY 2018-19, FY 2019-20 and FY 2020-21 of minimum Rs. 100 Crores (1000 Million).	Refer Corrigendum V.
21		2.13 Site visit and verification of information, Page 11	Bidders are encouraged to submit their respective Proposals after visiting the Project site and ascertaining for themselves the site conditions, traffic, location, surroundings, climate, access to the site, availability of drawings and other data with SMP, Kolkata, applicable laws and regulations or any other matter considered relevant by them.	We presume that on request from the consultant the client would organize a site visit. Our team of experts would like to visit the site to understand the site before submission of the RFP. Please confirm.	Yes. The Site visit will be conducted on 7.11.22 at 11 am.

Response of Authority to Bidders' Pre-Bid Queries

TENDER FOR “Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of land use & infrastructure under Kolkata Dock System of SMP, Kolkata.”

Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
22		APPENDIX – II Consultant's Key Personnels, Page 46	Program cum Strategic Management Expert (Team Leader) Qualification Criterion: MBA or equivalent with minimum of 15 years of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large-scale infrastructure projects. International experience will be preferred	Please consider the following changes in Qualification Criterion: Bachelor Degree in Civil Engineering / Architecture/ Planning or equivalent with minimum of 15 years of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large-scale infrastructure projects. International experience will be preferred.	RFP Condition prevails. Only MBA or PGDM will be considered as equivalent to MBA from any Indian University.
23		A. Program Expert Team Page 50	Project Manager cum Team Leader Qualification Criterion: MBA or equivalent with minimum of 10 years of experience of projects related to program/project management assignment for a Government client in India or abroad, involving activities such as review/ preparation of feasibility reports, overall monitoring and/or evaluation of project implementation/ contract management, overall implementation handholding, support in facilitating regulatory aspects for large-scale infrastructure projects with assignment fee value of at least INR 5 Crore within last 10 years.	Please consider the following changes in Qualification Criterion: Bachelor Degree in Civil Engineering / Architecture/ Planning or equivalent with minimum 10 years of experience of project related to program/project management	RFP Condition prevails

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24		5.1.2 Stage-II: Study of existing situation, Page 28	Study of port activities wrt. Cargo, freight, traffic etc. in the regional context, usage of various lands, details of activities/ buildings which have gone out of use, future plans of SMP, city –hinterland relationship.	We presume that the study will be desk-based. No primary survey involved in the mentioned study. Please clarify.	Yes
25		5.1.2 Stage-II: Study of existing situation; Page 28	Preparation of Geo referenced GIS Base Map of the Study area to be undertaken by the consultant along with preparation of thematic maps.	We presume that the client will provide satellite imagery to the selected consultant free of cost for the preparation of the base map. Please confirm If no, kindly provide the following details: 1. Geographic extension/ coordinates of the area (in latitude and longitude) 2. Resolution of imagery 3. Vintage of imagery	Geo referenced GIS Base Map is available with SMPK, Consultant has to update the same.
26			Study of all the reports available with SMP, provisions of LUDCP of KMDA, Vision 2025 of KMDA, Comprehensive Mobility Plan of KMDA, Master Plan for Traffic and Transportation of KMDA, Development control Regulations, Environmental regulations, any constraints on the development etc. along with the various Central Government policies and programmes as may be applicable for development of the Port & Port allied area and	We presume that the mentioned reports and studies are available in the public domain free of cost. If not, we would request you to kindly arrange the copies (printed as well as soft copies) for the selected consultant.	Reports of SMPK to be provided free of cost but if for conducting the scope of work successfully the consultant requires Report, Data etc from any other

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			Township area.	Please confirm	department/organisation then procurement of the same will be the sole responsibility of Consultant.
27			Case study at least three international examples of similar nature and size and compare with the project. Identify the design aspects which are relevant to the project and a Presentation to the SMP, Kolkata and concerned Stakeholders on the same to be made.	We presume that the study would be desk-based and no international travel would be required. Please confirm	Yes
28		5.1.2 Stage-II: Study of existing situation, Page 29	v. Land <ul style="list-style-type: none"> • Land use mapping, assessment of existing land use • Study of all revenue data, existing development, Land allotment status, land prices within and surrounding area etc. • Study of the conditions of existing structures, including type, height of the buildings, existing use etc. • Incorporating cadastral data with already prepared Geo referenced GIS base map and preparation of Existing Land-use plan • LUDCP of KMDA 	We presume that the client will provide digitized cadastral data along with revenue details to the selected consultant free of cost. Please confirm	Yes
29		5.1.3 Preparation of draft Strategy	The broad Land-use Plan delineating areas for Port own use, Port allied areas and Township area. Delineating	The demarcation of land is one of the significant and challenging exercises.	Yes

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		and Concept Master plan of 4122 acre: (±20%), Page 30	Redevelopment area, Resettlement area and Renewal area under the Township area.	We presume that the client will provide necessary assistance in terms of deputing revenue officer such as Tehsildars during the boundary demarcation.	
30		Discussion with stake holders: Page 30-31	Discussion with stakeholders: To interact with all stakeholders / Authorities through workshops, meetings etc. and take all necessary steps to convince them about mutually beneficial aspects of the above plans in order that they can be easily implemented. To hand hold and represent the client in all interactions with stakeholders and authorities to secure their concurrence and approval.	We presume that the client will bear the cost of workshops and stakeholder meetings/ interactions. The consultant will facilitate the client. Please clarify.	Yes
31		5.1.5 Investment Policy, Marketing Strategy and Policy formulation, Page 31	vi. Preparation of Marketing booklets, advertisements, media campaign, investors meet etc.	We presume that the client will bear the cost of booklets printing, advertisement, media campaign and investors meet. The selected consultant will facilitate the client such as a preparation of soft copy of the booklet for printing but the cost of printing will be borne by the client. Same in the case of advertisement, media campaign and investor's meet.	Yes

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
				Please confirm.	
32		5.2.1 Preparation of draft Detailed Master Plan for 429 acres ($\pm 20\%$) of Kolkata Port Township Complex-I, Page 33	The Draft detailed master Plan should be based on the proposals of approved Concept Master Plan and should incorporate all the objectives specified in this document. The components of the Master Plan shall be but not limited to.	Kindly confirm whether the topographic surveys for the preparation of a detailed master plan is in the scope of the consultant or the client will provide it to the selected consultant free of cost. Please clarify.	Yes included
33			Quantify and Study the impact of the multi-modal traffic generated due to complete development of SMP, Kolkata Township Complex-I on the adjoining /access roads, Railways and suggest proposals to negate the adverse effects.	We presume that the traffic surveys required for the multi-modal traffic forecasting will be provided by the client to the selected consultant free of cost. Please confirm.	No, Consultant has to be conduct.
34		5.2.4 Detailed Infrastructure design for 429 acre ($\pm 20\%$) of Kolkata Port Township Complex-I ;, Page 36	The consultant shall study existing norms, standards, existing situation, Demand assessment and Gap assessment and then propose design along with propose technology for all the infrastructure such as Water supply, sewerage, Storm water drainage, Electricity, Roads, Fire services, Solid waste disposal, Communication and landscaping, Smart infrastructure of the Redevelopment area of Township.	Kindly confirm whether the topographic surveys, geotechnical investigations and details of exiting underground utilities such as water supply lines, sewerage lines, drainage, power corridors, OFC/ communication lines, Gas lines etc are available with the client and the client will provide it to the selected	Geotechnical survey cannot be defined at this stage of the project hence it would be sourced separated based on project requirement. Details of exiting underground utilities such as water supply

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				<p>consultant free of cost.</p> <p>Please clarify.</p> <p>We also presume that the connectivity from the external infrastructure such as roads, railways & port (if required), water supply, drainage, sewerage, solid waste, communication lines etc. are not in the scope of the selected consultant, please confirm.</p>	<p>lines, sewerage lines, drainage, power corridors, OFC/ communication lines, Gas lines etc to be collected by Consultant from various allied departments.</p> <p>Connectivity from the external infrastructure such as roads, railways & port (if required), water supply, drainage, sewerage, solid waste, communication lines etc- Proposal if required is to be given by Consultant.</p>
35		Terms of Reference – 5.5 Approvals and Statutory requirements,	<p>a) The consultant shall provide all the necessary help, drawings, and report for obtaining approval from the planning authority and other allied departments.</p> <p>b) The SMP, Kolkata shall issue supporting letters to the consultant to liaise with authorities and consultant shall arrange presentations with authorities for the sanctioning and</p>	<p>We understand that the consultant will provide only the necessary support in obtaining all the approvals required for the project.</p> <p>The consultant will provide only the soft files of the reports, drawings and</p>	RFP Condition prevails

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		Page 42	notification of the Concept plan. The consultant shall also present the technical documents and provide necessary support for the process. c) The Consultant shall prepare the necessary supporting documents, plans, report etc. for the submission of the plans to the authorities for the notification of the Detailed Master plan d) All statutory fees/expenditure to be borne by the Client but the consultant have to prepare all reports, documents, maps etc required for approval, make presentation in front of the requisite agency, assist/ liaison for obtaining the approvals/sanctions/NOC.	documents etc. required for such approvals. All the required meetings/ workshops/ discussions and hard copies/ prints of the documents, reports, drawings etc. for the same shall be arranged by the client.	
36		Terms of Reference - 6.1 Time & Stage Payment Schedule, Page 42-43	The project has broadly two phases, viz, Stage I: Design phase & Stage II: Program Management Support phase. The payment for Stage I: Design phase (including Concept & Strategic Plan for 4122 acres and Detailed Master Planning for 429 acres (±20%) of Township Redevelopment area) to be quoted as lumpsum value and for Stage II: Program Support phase (Transaction Advisory & Program management support unit) is based on time and material contract.	We understand that, the client will provide either 'approval' or 'comments' on each deliverable within 10 days after submission by the consultant and the time taken for approval by different authorities will not be added to the timelines of deliverable submission. The payments against each deliverable shall be on submission of the deliverable.	RFP Condition prevails

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				Kindly confirm.	
37		Terms of Reference - 6.1 Time & Stage Payment Schedule, Page 44	The Payment at each stage shall be released only after the approval or sanction of the Submittals from the competent authority at SMP, Kolkata. However, on request from consultant, SMP, Kolkata may release 60% of the payable fees of the concerned stage immediately after the submissions without waiting for the approval or sanction provided the submission should reasonably cover all the aspect of the concerned stage. The consultant shall also be responsible for obtaining all necessary approvals from any authority as may be required for the Master Plan and DPRs.	We understand that the client will provide either its approval or comments on each deliverable within 15 days after submission by the consultant and the time taken for approval by different authorities will not be added to the timelines of deliverable submission. Kindly confirm.	RFP Condition prevails
38		GCC 1.2.4 Expiration of Contract	Unless terminated earlier pursuant to Clause General Condition 1.2.9 hereof, this Contract shall expire when services have been completed and confirm by the Employer by issuing completion certificate at the end of six months.	We understand that the Employer will confirm completion of Services and issue completion certificate at the end of 6 months of completion of Services. Please confirm.	GCC prevails.
39		GCC 2.6 Modification	Modification of the terms and conditions of this Contract, including any modification of the scope of the Services, may only be made by written agreement between the Parties.	Does the modification of scope of services also include variation? Please confirm.	GCC prevails.
40		GCC 1.2.7	For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, and	We request to add as exceptional event the Covid-19 situation with	

Response of Authority to Bidders' Pre-Bid Queries

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		Force Majeure	which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by government agencies.	suspension rights and right to claim for additional costs if needed. Please confirm our request.	
41		GCC 1.6.1 Cost Estimates	The Employer shall pay the Consultant for normal Services in accordance with the Conditions and with the details stated in tender of Financial Proposal and shall pay for Additional Services if any ordered by the Employer in writing at rates and prices which are given in or based on those in tender so far as they are applicable but otherwise as agreed mutually.	The Additional Services may be suggested or required by the Consultant also in the interest of the Project, if found necessary. Please clarify.	GCC prevails.
42		GCC1.6.4 (a) Mode of Billing and Payment	(a) No advance payment shall be paid to the Consultant.	For the ease of Consultant, the Consultant should be paid some advance payment. We request you for this provision.	GCC prevails.
43		GCC1.6.4 (b) Mode of Billing and Payment	(b) As soon as practicable and not later than fifteen (15 days) after the end of each calendar month during the period of the Services, the Consultants shall submit to the Employer, in duplicate, itemized statements and other appropriate	In order to avoid any unnecessary delay in release of payments, we request that itemized statements and other appropriate supporting	GCC prevails.

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			supporting materials, of the amounts payable pursuant to General Condition for such month.	materials, of the amounts payable need to be defined and clarified.	
44		GCC 1.9.1 Liquidated Damages for error/ variation	In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated damages, subject to a maximum of 50% (fifty percent) of the Agreement Value.	The cap of 50% on Liquidated Damages for error/ variation for reasons on the part of the Consultant is on higher side. Generally, it is 10% in such type of Contracts. We request to reduce it to 10% as a cap on Liquidated Damages for error/variation.	GCC prevails.
45	5. Egis India	Section 2: Instructions to Bidders 2.4, Brief Description of the Selection Process, Page 6	2.4 BRIEF DESCRIPTION OF THE SELECTION PROCESS: SMP, Kolkata has adopted a two-stage selection process (collectively the "Selection Process") for evaluating the Proposals comprising Technical and Financial bid to be submitted. In the first stage, a technical evaluation will be carried out as specified in Clause 3.1.6. Based on the technical evaluation, a list of short-listed bidders shall be prepared as specified in Clause 3.1.6.2. In the next stage, a financial evaluation will be carried out as specified in Clause 3.1.7. QCBS procedure shall be ADOPTED with 70% weightage to Technical Evaluation and 30% weightage to the Financial bid quoted as per the Formula mentioned in clause 3.1.9. Proposals will finally be ranked	We request the Client to adopt QCBS (80:20) selection procedure, would be more appropriate for selection of a qualified firm/consortium comparatively possess higher Technical competence commensurate to the proposed Project.	RFP Condition prevails

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			according to their combined technical and financial scores as specified in Clause 3.1.9. The first ranked bidder shall be selected for negotiation (the “Selected Bidder”) while the second and third ranked Bidder will be kept in reserve. The number of short-listed consultants should not be less than three.																										
46		Section 2: Instructions to Bidders 2.6, Brief Schedule of Selection Process, Page 7	2.6 SCHEDULE OF SELECTION PROCESS: SMP, Kolkata would endeavour to adhere to the following schedule: <table><tr><th>Sr. No.</th><th>Activity</th><th>Schedule</th></tr><tr><td>i)</td><td>Download of Bid Documents</td><td>From 6.09.2022 to 20.10.2022</td></tr><tr><td>ii)</td><td>Last date of receiving queries</td><td>15-09-2022</td></tr><tr><td>iii)</td><td>Pre-bid meeting</td><td>On 19-09-2022 at 15-00 hrs (IST)</td></tr><tr><td>iv)</td><td>Proposal Due Date</td><td>Till 1500 hrs. (IST) on 20.10.2022</td></tr><tr><td>v)</td><td>Opening of Technical bid</td><td>At 1500 hrs. (IST) on 21.10.2022</td></tr><tr><td>vi)</td><td>Presentation on Approach, Methodology and Concept Design</td><td>To be informed</td></tr><tr><td>vii)</td><td>Opening of Financial bid</td><td>To be informed</td></tr></table>	Sr. No.	Activity	Schedule	i)	Download of Bid Documents	From 6.09.2022 to 20.10.2022	ii)	Last date of receiving queries	15-09-2022	iii)	Pre-bid meeting	On 19-09-2022 at 15-00 hrs (IST)	iv)	Proposal Due Date	Till 1500 hrs. (IST) on 20.10.2022	v)	Opening of Technical bid	At 1500 hrs. (IST) on 21.10.2022	vi)	Presentation on Approach, Methodology and Concept Design	To be informed	vii)	Opening of Financial bid	To be informed	We request the Client to provide at least 21 days’ time would be considered from the last date of issuing corrigendum/ pre-bid clarification for preparation of a comprehensive response in line with the RFP requirement. We also request to inform qualified firm/consortium for presentation on Approach, Methodology and Concept Design at least 21 days in advance as may require to organise travel and PPT.	Refer Corrigendum V.
Sr. No.	Activity	Schedule																											
i)	Download of Bid Documents	From 6.09.2022 to 20.10.2022																											
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vii)	Opening of Financial bid	To be informed																											
47		Section 2: Instructions to Bidders 2.19 Bid Security,	2.19 BID SECURITY 2.19.1 The bidder shall furnish as part of its Proposal, a bid security of Rs. 26,60,000/- (Rs. Twenty-Six Lakh sixty thousand only) in the form of a Demand Draft/Banker’s cheque issued by one of the Nationalised/Scheduled Banks in India in favour of	We request the Client to consider Bank Guarantee (BG) as an alternate mode for submission of Bid Security which is generally accepted by Govt. Client’s for EMD/Bid Security of	Refer Corrigendum V.																								

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		Page No. 12	the "Board of Trustees of Port of Kolkata" payable at Kolkata.	higher amount. We also request to share BG Performa as may acceptable to the Client for submitting Bid Security.	
48		Section 2: Instructions to Bidders 2.21.12 Proposal Due Date, Page No. 17	2.21.12 Proposal Due Date The proposal including Technical proposal, Approach, Methodology and Concept design and Financial proposal should be submitted upto 1500 hours Indian Standard Time (IST) on 30.06.2021 (Proposal Due Date) through CPP portal..... 2.21.13 Late Proposal: Any Proposal after 1500 hours IST on 30.06.2021 (Proposal Due Date) shall not be accepted.	Typological error for submission deadline 30.06.2021 (Proposal Due Date), may please be corrected.	Refer Corrigendum V.
49		Section 3: Evaluation of The Bids and Selection of the Consultants 3.1 Evaluation of Proposals, Page No. 18	3.1.3 Prior to evaluation of Proposals, SMP, Kolkata will determine whether each Proposal is responsive to the requirements of the RFP based on documents submitted in CPP portal: "Key Submissions". A Proposal shall be considered responsive only if: i. the Technical Proposal is received in the form specified in this document; ii. it is received by the Proposal Due Date including any extension thereof pursuant to Clause 2.21.14;	Typological error Sr. No. (iii), Bid Security declaration, may please be corrected.	3.1.3 iii. it is accompanied by the Bid Security as specified in Clause 2.19.

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			<p>iii. it is accompanied by the Bid Security declaration as specified in Clause 2.20.1.</p> <p>iv. it is accompanied by a Bid Processing fee (Tender Cost) as specified in Clause 2.2</p> <p>v. it is signed, sealed, bound together in hard cover and marked as stipulated in Clause 2.21.9;</p> <p>vi. it is accompanied by the Power of Attorney, affidavit, undertaking etc. as specified in Clause 2.21.10;</p> <p>vii. it contains all the information (complete in all respects) as requested in the RFP;</p> <p>viii. it does not contain any condition or qualification.</p>		
50		<p>Section 3:</p> <p>Evaluation of The Bids and Selection of the Consultants</p> <p>3.1.6 Technical Evaluation,</p> <p>Page No. 19</p>	<p>SECTION A- Bidders relevant project experience</p> <p>Category C: Transaction & PPP Experience</p> <p>2 marks for meeting the minimum eligibility criteria.</p> <p>For each successful additional infrastructure transaction project with a cost of at least Rs 1,000 Crore shall be awarded 0.5 mark each upto a maximum of 2 marks.</p> <p>For One additional successful transaction & PPP project for any Port Authority of at least Rs 500 Crore, additional 1 mark shall be awarded.</p>	<p>1)In purview of wider participation, we request the Client to reconsider marking criteria for Category C as suggested below:</p> <p>2 marks for meeting the minimum eligibility criteria.</p> <p>For each successful additional infrastructure transaction project with a cost of at least Rs 1,000 Crore shall be awarded 0.5 mark 1.5 marks</p>	RFP Condition prevails

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				<p>each upto a maximum of 3 marks.</p> <p>For One additional successful transaction & PPP project for any Port Authority of at least Rs 500 Crore, additional 1 mark shall be awarded.</p> <p>2) We also understand that single assignment fulfilling multiple criteria under A/B/C/D category would be allowed for repetition across category, kindly confirm.</p>	
51		<p>Section 3: Evaluation of The Bids and Selection of the Consultants 3.1.6 Technical Evaluation, Page No. 19</p>	<p>5. Lead member having average annual turnover from consultancy in each of the last three financial years i.e. 2017-18, 2018-19 and 2019-20 of over Rs. 100 Crores (1000 Million)</p> <p>For every additional 50 Crores an additional 1 mark will be awarded with a cap of maximum of 4 marks.</p>	<p>1) As widely accepted principal where JV/consortium is allowed for qualification/scoring, combined evaluation for Turnover figure derived by adding of average annual turnover of each Consortium member is consider for scoring while Lead member's average annual turnover is consider for pre-qualification. We, therefore request the Client to consider combined average annual turnover in case applied by a Consortium for Technical</p>	<p>1) RFP condition prevails 2) Refer Corrigendum V.</p>

Response of Authority to Bidders' Pre-Bid Queries

TENDER FOR "Appointment of Consultant for Planning, Design and Program Management Support for Master Planning and Detailed Design of land use & infrastructure under Kolkata Dock System of SMP, Kolkata."

Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
				Evaluation. 2) Please also confirm for the last three financial years, would be considered from FY 2018-19 to FY 2020 -21.	
52		Section 3: Evaluation of The Bids and Selection of the Consultants APPENDIX – II, Page No. 21	APPENDIX – II Consultant's Key Personnels' Qualification criteria for Urban Designer (International) : Bachelor Degree in Architecture with Post graduation in Urban Design with overall 10 years of experience of which international experience of minimum 5 years' in urban design along with experience of undertaking atleast 2 projects involving mixed use design of waterfront of 1km stretch and public space of minimum 100 acres area outside India.	1) We request the Client to accept following change in Academic Qualification for Urban Designer (International), Position: Bachelor Degree in Architecture or in any other discipline and Post-graduation in Urban Design with overall 10 years of experience of which international experience of minimum 5 years' in urban design along with experience of undertaking atleast 2 projects involving mixed use design of waterfront of 1km stretch and public space of minimum 100 acres area outside India. 2) We understand that an individual (Indian national) carried out relevant assignments outside India (deemed to be considered international	RFP condition prevails

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				experience) and considered for International Key Positions. kindly confirm.	
53		Annexure-5; General Conditions of Contract 1.9 Liquidated damages; Page No 130	1.9.1 Liquidated Damages for error/ variation: In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated damages, subject to a maximum of 50% (fifty percent) of the Agreement Value.	As per generally accepted principal for consultancy contract, we request the client to consider Liquidation damages subject to maximum ceiling of 10% of the Agreement value.	GCC prevails
54	6. Antea India Private Limited	2.9 ELIGIBILITY CRITERIA (iii) Technical Eligibility Criteria: Note Page no – 09-10	I. Master Planning Experience The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/ tourism/ riverine/ industry led Development / port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered. Note: (ii) The bidder must submit a Reference letter or Completion	We request you to please also consider the projects where Draft Master Plan have been submitted / Draft master plan subsequently approved by the concerned Competent Authority. For supporting documents: Please allow Work Order or Contract Agreement or any other documentary evidence which proves submission of draft master plan.	RFP condition prevails

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			certificate of services duly signed by the client of concerned project, describing the role of the consultant, area, extent, cost of the project, duration of the project, quality of services and status of the project, to establish its eligibility for each of the above technical criteria. In the absence of any such Reference letter/certificate, any other authorized document which will prove the completion with justification may be accepted by the SMP, Kolkata. Work Order or Contract Agreement with Payment Certificate certified from Auditor, or any documentary evidence which proves completion, or self-certification, if Client Completion Certificate not available may also be accepted subject to discretion of the Authority.		
55		2.10 Category A: Master Planning Experience Pg-19	The Bidder or the Consortium should have international experience of a water front development project with mixed land use of minimum 100-acre area and min 1 km continuous stretch of water front.	Kindly consider Indian projects also where international consultants have worked in the planning/designing inputs of the project.	RFP condition prevails
56		2.9 ELIGIBILITY CRITERIA (iii) Technical Eligibility Criteria: Note Page no – 09-10	I. Master Planning Experience The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industry led Development / port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of	We request you to please consider the below modification in case of ongoing works applicable for Master Planning experience under technical eligibility criteria, the bidder may submit Letter of Award/ Engagement Letter/ Work order/ Contract Agreement or any other	RFP condition prevails

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			<p>the consortium Member if any shall be considered.</p> <p>Note:</p> <p>(iv) In case of ongoing works (atleast 50% work completed) applicable for all projects under technical eligibility criteria, the bidder may submit Letter of Award/ Engagement Letter/ Work order issued by the organisation (principal employer) along with payment received certificates duly certified by chartered accountant/statutory auditor.</p>	documentary evidence which proves submission of draft master plan.	
57		<p>2.9 ELIGIBILITY CRITERIA</p> <p>(iii) Technical Eligibility Criteria:</p> <p>Note</p> <p>Page no – 09-10</p>	<p>IV. Program/Project Management Unit (PMU) experience: The bidder should have experience of projects related to program/project management assignment including PDMC projects executed under Smart City mission for a central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad, involving activities such as review or preparation of Detailed Project Reports (majorly involving technical design, cost estimation) / Feasibility Studies (majorly involving market demand assessment, financial Viability assessment), overall monitoring and/or evaluation of project implementation / contract management, overall implementation handholding, stakeholder management.</p> <p>Note:</p> <p>(iv) In case of ongoing works (atleast 50% work completed) applicable for all projects under technical eligibility criteria, the</p>	<p>We request you to please modify the clause as mentioned below:</p> <p>iv) In case of ongoing works applicable for program/ project management unit (PMU) experience under technical eligibility criteria, the bidder may showcase the ongoing assignments of more than one years or last but one milestone completed assignment including submission of Letter of Award/ Engagement Letter/ Work order/ Contract Agreement or any other documentary evidence.</p>	RFP condition prevails

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			bidder may submit Letter of Award/ Engagement Letter/ Work order issued by the organisation (principal employer) along with payment received certificates duly certified by chartered accountant/statutory auditor.		
58		3.1.6 TECHNICAL EVALUATION	<ul style="list-style-type: none"> Section A Bidders relevant project experience& financial strength- 25 Marks Section B Relevant Experience of the key personnel – 50 Marks. Section C Approach, Methodology & Concept Design– 25 Marks. 	We understand that only presentation of the concept is to be given at the bidding stage by the bidder and no 3d walkthrough is needed. Please confirm.	In order to explain the proposal Consultant may use any suitable method/tool at their discretion.
59		Section 3: EVALUATION OF THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of Bids Page no – 20-21	<p>3.1.6 Technical Evaluation</p> <p>3.1.6.1</p> <p>Sr no – 04 Category D: Program /Project Management Unit (PMU) experience</p> <p>2 marks for meeting the minimum eligibility criteria and for each additional assignment in this category with a completed duration of 2 years, assignment fee of atleast Rs 2 Cr in large scale infrastructure projects shall be awarded 0.5 mark each to max. 2 marks.</p> <p>One additional assignment in this category undertaken in West Bengal, with assignment completed duration of at least 1 year and assignment fee of at least Rs 2 Cr shall be awarded 01</p>	<p>We request you to please modify the clause as mentioned below:</p> <p>2 marks for meeting the minimum eligibility criteria and for each additional assignment in this category with a completed duration of 1 year, assignment fee of atleast Rs 2 Cr in large scale infrastructure projects shall be awarded 0.5 mark each to max. 2 marks.</p> <p>One additional assignment in this category undertaken in West Bengal, with assignment completed duration</p>	RFP condition prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			mark.	of at least 1 year and assignment fee of at least Rs 2 Cr shall be awarded 01 mark.	
60		Section 3: EVALUATION OF THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of Bids Page no - 22	3.1.6 Technical Evaluation 3.1.6.1 SECTION C- Approach, Methodology & Concept Design <ul style="list-style-type: none"> • Write up on Approach, Methodology & Concept Design- 10 marks (Marks shall be awarded based on the quality.) • Presentation – 15 marks (Bidder has to make a presentation on the Concept Design, Approach & Methodology and Work Plan on a specified date. Marks shall be awarded based on the quality.) 	<p>We request you to please consider the marking based on write up on Approach and methodology and presentation on approach and methodology and workplan. Considering the same please modify the clause mentioned below:</p> <p>SECTION C- Approach & Methodology</p> <ul style="list-style-type: none"> • Write up on Approach & Methodology - 10 marks (Marks shall be awarded based on the quality.) • Presentation – 15 marks (Bidder has to make a presentation on the Approach & Methodology and Work Plan on a specified date. Marks shall be awarded based on the quality.) 	RFP condition prevails
61		Section 3: EVALUATION OF	3.1.6 Technical Evaluation	Please modify the clause as mentioned below:	RFP condition prevails

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		THE BIDS AND SELECTION OF THE CONSULTANTS 3. Evaluation of Bids Page no - 22	3.1.6.3 Presentation of the Concept Design: The bidders have to submit their Approach, Methodology and Work Plan and Concept Design along with Technical proposal by Proposal Due Date as per clause 3.1.6.2. Bidders will be called for a presentation on Technical proposal and Concept Design. The bidders will be evaluated on 100 marks.	3.1.6.3 Presentation The bidders have to submit their Approach, Methodology and Work Plan along with Technical proposal by Proposal Due Date as per clause 3.1.6.2. Bidders will be called for a presentation on Technical proposal. The bidders will be evaluated on 100 marks.	
62		APPENDIX – II Consultant's Key Personnels Page no - 47	Transaction cum PPP Expert MBA (finance)/ any equivalent Post Graduation with 15 years' experience in PPP projects and should have completed atleast two projects of Rs 500 cr (Rs 5000 million) for central /federal /state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad as defined in category C of eligible assignments	Transaction cum PPP Expert MBA (finance)/ any equivalent Post Graduation with more than 7 years' experience in PPP projects and should have completed at least one project of Rs. 500 Cr. (Rs 5000 million) for central /federal /state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad as defined in category C of eligible assignments.	RFP condition prevails
63		Data Sheet	Sr. No – 07 - Proposal Due Date – 20.10.2022	Please extend the Submission date for 15 days after receipt of the	Refer Corrigendum V.

Response of Authority to Bidders' Pre-Bid Queries

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Page no -07		response on the queries.	
64	7. Deloitte Touché Tohmatsu India LLP	Appendix II Expert Personnel required for Part-I Concept & Strategic Plan for 4122 acres (±20%) Page No. 51	Qualification Criteria of Programme cum Strategic Management Expert: MBA or equivalent with minimum of 15 years of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large-scale infrastructure projects. International experience will be preferred.	We request you to relax the eligibility criteria to 12 years of experience.	RFP Condition prevails
65		Appendix II Expert Personnel required for Part-I Concept & Strategic Plan for 4122 acres (±20%) Page No. 52	Qualification Criteria of Financial cum Economic Expert: MBA (Finance) or CA or Masters in Economics and Bachelors in relevant field with 10 years of relevant experience of Financial Analysis/ financial structuring/ appraisal of similar development project. Experience of working on market analysis and product mix and conducting surveys. Experience of infrastructure projects/ program of similar nature in the field of Infrastructure Finance and PPP Projects would be added advantage. He/ She should have worked as a Financial Expert for at least 2 (two) Eligible Assignments. Experience of working under the Eligible Assignments under Categories A, B & C will be evaluated.	We request you to consider projects under category D as eligible, in addition to projects under category A, B, and C.	RFP Condition prevails
66		Section 3:	Qualifying criteria for Category B projects: The bidder should	We request you to relax the	RFP Condition prevails

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		Evaluation of Bids and selection of consultants Section 3.1.6: Technical Evaluation Page No. 20	experience in devising strategy for Vision & Strategic planning, Real estate development strategy, Business plan involving Investment planning, Diversification strategy, growth strategy etc. for large scale infrastructure or land development projects having a single project of value at least Rs. 2 Crores for central/ federal/ state/ local/ other government agency/multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) during last 10 years in India or abroad till Proposal Due Date. The experience of the consortium Member if any shall be considered. 1 mark for meeting the minimum eligibility criteria and for every additional similar project, an additional 1-mark upto a maximum of 3 marks will be awarded.	threshold criteria of project value of INR 2 crore to INR 1 crore. Alternatively, inflation adjusted present value may be considered for projects that are more than 3 years or less than 10 years old. For instance, a project delivered in 2015 with value of INR 1.5 crores may be considered eligible as the present inflation adjusted value in 2022 will be more than INR 2 crores (assuming fixed inflation of 6% annually)	
67		Appendix II Expert Personnel required for Part-II Detailed Master Planning Page No. 49	Other non- key personnel pool: Pen profile will be shared but no evaluation will be done.	Please provide details of pen profile template.	Any standard format may be used.
68		Appendix II Expert Personnel	Qualification Criteria of Real Estate Expert: MBA or CA or any Post Graduate with 10 years' experience in Marketing Real Estate Projects and should have transacted minimum one	We request you to relax the qualification criteria as follows: • MBA or CA or any Post Graduate	RFP Condition prevails

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		required for Part-I Concept & Strategic Plan for 4122 acres (±20%) Page No. 47	Project of INR 100 crores.	with 10 years' experience in Marketing Real Estate Projects and should have transacted minimum one Project of INR 50 crores .	
69		Appendix II Expert Personnel required for Part-I Concept & Strategic Plan for 4122 acres (±20%) Page No. 48	Qualification Criteria of Infrastructure Expert: Bachelor Degree in Civil Engineering with Post graduation in Public Health Engineering/Infrastructure Planning with minimum of 15 years' experience with an experience of Implementation, Planning and Facilitation of projects with minimum area of 100 acres in India.	We request you to consider M. Engg. (Urban Engineering) as equivalent to Post graduation in Public Health Engineering/ Infrastructure Planning. Please clarify the requisite number of projects to meet minimum eligibility criteria. • We understand that experience of at least 1 project with respect to Implementation, Planning and Facilitation minimum area of 100 acres in India, will be adequate for being considered eligible for the position. Please clarify	M. Engg. on Urban Engineering will be accepted. RFP Condition prevails
70		Datasheet	Proposal Due date: 20th October 2022	We will require at least 6 weeks to submit a quality proposal from the	Refer Corrigendum V.

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		Sl. No. 7: Proposal Due date Page No. II		date of issue of clarification of pre-bid queries. We request you to kindly extend the proposal submission date, accordingly.	
71		Appendix II Expert Personnel required for Part-I Concept & Strategic Plan for 4122 acres (±20%) Page No. 48	Qualification Criteria of Transaction Cum PPP expert: MBA (finance)/ any equivalent Post Graduation with 15 years' experience in PPP projects and should have completed atleast two projects of Rs 500 cr. (Rs 5000 million) for central /federal /state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad as defined in category C of eligible assignments .	We understand that Category C projects for any port authority and other non-port client will be considered equivalent from the perspective of allocating marks for this position. Please Clarify.	Yes
72		Section 1 Background Page No. 2	SMP, Kolkata is currently undergoing implementation of Land Records Modernisation Programme involving survey/resurvey of land using drone, computerization of land records, digitization of maps and integration of all these into a seamless system.	We request you to kindly make available the relevant reports/plan /drawings to the Consultants.	To be made available upon request from Bidder.
73			Kolkata has also appointed another consultant for preparation of the Port Master Plan for both Kolkata Dock System and Haldia Dock Complex to study the potential hinterland for the purpose of movement of EXIM and Coastal Cargo to and from HDC and KDS separately.	We request you to kindly make available the relevant reports/plan /drawings to the Consultants.	To be made available to successful bidder.

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74		Section 1 Project Page No. 2	The township area is to be further divided into: Redevelopment Area: Area of Township Land which will be redeveloped on Smart Green City principles Renewal Area: Renewal of leases and licenses to existing lessees/licensees in Non-Redevelopment Areas. Rehabilitation Area: Area which will used for rehabilitation of existing slums, unauthorised tenants, encroachments etc. from redevelopment area.	Request you to kindly provide the area statement for the renewal area and rehabilitation area. Also, request you to kindly provide a map indicating the redevelopment area, renewal area and rehabilitation area.	Activity to be conducted by Consultant
75		Section 1 Scope of Work Page No. 4	PMU will have to interact with all the stakeholders and authorities to obtain their consensus for approval of the Plans at various stages and quick implementation of the project.	We understand that the Client will facilitate the Process of obtaining approvals from competent Authorities.	Yes
76		Section 3: Evaluation of the bids and selection of the consultants Sub section 3.1.8: Selection and Award of the Consultancy: Page No. 23	QCBS procedure shall be adopted with 70% weightage to Technical and 30% weightage to the Financial bid quoted.	We request you to update the weightage as follows: The weightage for Technical Proposal and Financial Proposal as 80% and 20% respectively.	RFP Condition prevails
77		Section 2:	Any Proposal after 1500 hours IST on 30.06.2021 (Proposal Due	Kindly confirm the date of submission	Refer Corrigendum V.

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		Instructions to Bidders Sub Section 2.21.12 & 2.2.13 Page No. 17	Date) shall not be accepted.	of proposal.	
78		Section 3: Evaluation of the bids and selection of the consultants Sub Section 3.1.6.1 Page No. 19	<p>Category A: Master Planning Experience</p> <p>(a) The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industrial led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.</p> <p>(b) The Bidder or the Consortium should have international experience of a waterfront development project with mixed land use of minimum 100-acre area and min 1 km continuous stretch of water front.</p> <p>(c) Bidder or the Consortium should have prepared DPRs on Water supply/ Sewerage or Drainage/ Solid waste management of at least 3 projects of minimum of Rs. 200 Crores each and comprehensive Traffic and Transportation study one project of</p>	We understand that the requirement of a project to be during the last 10 years is applicable only for (a) only. Kindly confirm.	Refer Corrigendum V.

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			minimum of Rs. 100 Crores.		
79			<p>Category-C: Transaction & PPP Experience</p> <p>The bidder should have experience of Transaction Advisory for one large scale PPP infrastructure project with project cost of at least Rs 500 Crore for central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad. Transaction advisory project involving project marketing, preparation of project revenue models, in infrastructure sector on PPP or other forms of private sector participation for large scale integrated land development infrastructure projects (land monetization/ Mixed Use development projects, transportation sector (airport development/ inland waterways /roads /highways) and/or integrated urban transport, tourism related infrastructure projects, port led land development)* in last 10 years till Proposal Due Date. The experience of the consortium Member if any can be shall be considered. The term "Marketing" means the entire process of marketing policy formulation, identification of Investor, and all legal documentation till final agreement.</p>	<ul style="list-style-type: none"> • We will request if the additional marks can also be provided for transaction advisory experience of Rs 500 Crores only. • As there are limited numbers of successful transaction & PPP project for a port authority, we will request if the marks can be considered for the transaction of the infrastructure projects (land monetization/ Mixed Use development projects, transportation sector (airport development/ inland waterways /roads /highways). 	RFP Condition prevails
80			Category D: Program /Project Management Unit (PMU) experience	We will request, if the assignment fees can be made consistently as 2 Crores for all projects.	RFP Condition prevails

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81		Section 3: Evaluation of the bids and selection of the consultants Sub Section 3.1.6.1 Page No. 22	for Real Estate Expert: If the key person fulfils the Minimum Qualification Criteria prescribed in "Key Personnel Table", 3 marks will be allotted. Additional 1 mark will be allotted for every additional experience of equivalent criteria mentioned in "Key Personnel Table" Marking System as per RFP Column "If the key person fulfils the Minimum Qualification Criteria prescribed in "Key Personnel Table", 2 marks will be allotted. Additional 1 mark will be allotted for every additional experience of equivalent criteria mentioned in "Key Personnel Table"	Kindly clarify the no. of marks to be allotted in case the expert fulfils the Minimum Qualification Criteria prescribed.	Refer Corrigendum V.
82			<ul style="list-style-type: none"> • Infrastructure Expert • Transaction cum PPP Expert • Urban Mobility Expert • Port Sector Expert 	We understand that each of these experts carries two marks. Kindly confirm.	Yes
83			Program cum Strategic Management Expert-Team Leader: Total marks 10 If the key person fulfils the minimum Qualification Criteria	Kindly specify the nature of projects which are required for getting 2 marks per projects beyond the minimum qualification criteria.	Nature of project remains same.

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		of the consultants Sub Section 3.1.6.1 Page No. 21	prescribed in "Key Personnel Table", 4 marks will be allotted and should have led at least one project in either category C or D as defined in the eligible assignments. 2 marks per project will be allotted to a maximum of 10 marks. International experience will be preferred.		
84			Urban Designer (International)	We understand that a person of Indian origin with experience in multiple countries (more than two) will also be considered as International expert. Kindly confirm.	Bachelor Degree in Architecture with Post graduation in Urban Design with overall 10 years of experience of which international experience of minimum 5 years' along with experience of undertaking atleast 2 projects involving mixed use design of waterfront of 1km stretch and public space of minimum 100 acres area outside India.
85		Appendix-II Consultant's Key Personnels'	Sr No. 6: Financial cum Economic Expert (last column) He/ She should have worked as a Financial Expert for at least 2 (two) Eligible Assignments. Experience of working under the Eligible Assignments under Categories A, B & C will be evaluated.	As Category A is related to Master planning Experience and Category D includes Program /Project Management Unit	RFP Condition prevails.

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Page No. 49		(PMU) experience. Hence the Eligible Assignments under Categories B, C & D should be considered in place of A, B and C. Kindly consider.	
86		Appendix-II Consultant's Key Personnels' Page No. 46	<ul style="list-style-type: none"> • Expert Personnel required for Part-I Concept & Strategic Plan for 4122 acres ($\pm 20\%$) (T+8 months) • Expert Personnel required for Part- II Detailed Master Planning for 429 acres ($\pm 20\%$) of Township Redevelopment area (T5 to T+12 months) • Expert Personnel required for Part- III Transaction Advisory & Program Support and Management for implementation of 429 acres ($\pm 20\%$) of Kolkata Port Township Complex-I (T+12 to T+24 months) 	For Part-I, Part-II and Part-III, wherever the positions specified are common, we understand that the same resources can be used. Please confirm.	Yes as per RFP Condition
87		Section 2 Financial Proposal Page No. 23	The rates quoted shall be firm throughout the period of performance of the assignment upto discharge of all obligations of the Consultant under the Agreement.	Request for inclusion of yearly escalation clause of 10% per annum.	RFP Condition prevails
88		Section 5 Component II:	Preparation of Feasibility reports/ DPR & Tender documents: In order to implement the various land development or infrastructure projects as will be identified in Detailed Master	We understand the scope of consultant is limited to preparation of standard tender document for	The Consultant may be required to undertake the bid process and/or

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Preparation of Feasibility report/ DPR & Tender Documents Page No. 46	Plan the followings shall be prepared including: e) Prepare standard bid documents for procurement of EPC contracts	various works identified as part of the master plan. The Consultant is not required to undertake the bid process and/or act as master consultant for procurement or act as authority engineer responsible for monitoring of such works. Please confirm our understanding.	act as master consultant for procurement or act as authority engineer responsible for monitoring of such works.
89		Form 13 Power of Attorney Page No. 88	Power of Attorney in the prescribed format Form 13.	We understand that a copy of company board resolution (Power of Attorney) in the name of the authorized person will suffice the requirement. Please confirm.	As per Form 13 to be submitted.
90		Section 2 Conflict of Interest Page No. 17	The Consultant shall not accept or engage in any assignment that would be in conflict with its prior or current obligations to other clients, or that may place it in a position of not being able to carry out the assignment in the best interests of SMP, Kolkata.	We would like to highlight that at this stage the nature of the projects cannot be ascertained. We propose that the condition may be limited to the proposed team.	RFP Condition prevails
91		NA	NA	In line with the accepted industry practice, we understand that Consultant shall not be liable for any losses or damages arising from or in	Not accepted

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				<p>relation to this Agreement, for an aggregate amount in excess of the fees paid by the Client to the Consultant.</p> <p>Accordingly, we may include a provision to the same effect in the Conditions of the Contract</p>	
92		NA	NA	<p>In line with the accepted industry practice, the Client shall indemnify and hold harmless the Consultant for all losses, claims, expenses, damages, liabilities arising in connection with any third party claim in relation to or pursuant to the Agreement or the services.</p> <p>Accordingly, we may include a provision to the same effect in the Conditions of the Contract</p>	Not accepted
93		NA	NA	<p>In line with the accepted industry practice, we understand that the Client shall not disclose to any third party the advice, opinions, reports or other work product of the Consultant provided hereunder without the prior</p>	Not accepted

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				express written consent of the Consultant. Accordingly, we may include a provision to the same effect.	
94		General Conditions of the Contract Page No. 115	1.2.9.3 Cessation of Rights and Obligations Upon termination of this Contract pursuant to Clause General Condition 1.2.2 or General Condition 1.2.9 hereof, or upon expiration of this Contract pursuant to Clause General Condition 1.2.4 hereof, all rights and obligations of the Parties hereunder shall cease, except; ... ii) The obligation of confidentiality set forth in Clause General Condition 1.3.3 hereof;	We would like to submit that generally there is a sunset provision for confidentiality conditions may and perpetual confidentiality requirement not be tenable. Accordingly, we may include a provision to the same effect in the Conditions of the Contract.	GCC prevails
95		General Conditions of the Contract Page No. 124	1.3.2 Conflict of Interests	We would like to highlight that at this stage the nature of the projects cannot be ascertained. We propose that the condition may be limited to the proposed team.	GCC prevails
96		General Conditions of the Contract	1.3.4 Liability of the Consultants... (ii) For any direct loss or damage that exceeds (A) the total payments for Professional Fees and Reimbursable Expenditures	As per the accepted practice in Consulting industry, the professional liability insurances are taken at the taken at a firm level and are of much	GCC prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Page No. 126	made or expected to be made to the Consultants hereunder, or (B) the proceeds the Consultants may be entitled to receive from any insurance maintained by the Consultants to cover such a liability, whichever of (A) or (B) is higher	higher value. Thus, the liability of consultant shall not be lined with insurance proceeds and shall be limited to the fees that we receive under the Contract. Also, please confirm that the liability of the consultant in this clause 1.3.4 shall be limited to Agreement value.	
97		General Conditions of the Contract Page No. 127	1.3.8 Documents Prepared by the Consultants to be the Property of Employer All plans, drawings, specifications, designs, reports and other documents prepared by the Consultants in performing the Services shall become and remain the property of the Employer, and the Consultants shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory thereof. The Consultants may retain a copy of such documents. The Consultants shall not use these documents for purposes unrelated to this Contract without the prior written approval of the Employer.	We propose that the Authority/Employer shall obtain a non-exclusive license to use within its internal business, subject to the other provisions of this Agreement, any deliverables/report or work product for the purpose for which the deliverables/ report or work product were supplied. Consultant retains all rights in the deliverables/ report and work product, and in any software, materials, know-how and/or methodologies that the Consultant may use or develop in connection with this Agreement. Without prejudice to the above, Authority shall continue to be owners of the	GCC prevails

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				<p>information which belongs to Authority and provided by Authority to the Applicant for the purpose of this engagement.</p> <p>This shall be subject the payment of agreed fee.</p> <p>Request you to please consider the amendment.</p>	
98		General Conditions of the Contract Page No. 134	<p>1.9.1 Liquidated Damages for error/ variation:</p> <p>In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated.</p>	<p>We understand that the liquidated damages shall be applicable only in case of delay/errors solely and directly attributable to the Consultant.</p> <p>Please confirm</p>	GCC prevails
99		Section 3: Evaluation of the Bids and Selection of the consultants Category C Page No. 20	<p>Transaction & PPP experience:</p> <ul style="list-style-type: none"> • Transaction Advisory for one large scale PPP infrastructure project with project cost of at least Rs 500 Crore for central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad. • Transaction advisory project involving project marketing, preparation of project revenue models, in infrastructure sector 	<p>We understand that experience in one project will be sufficient to meet the minimum eligibility criteria. Please Confirm.</p>	Yes

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			on PPP or other forms of private sector participation for large scale integrated land development infrastructure projects (land monetization/ Mixed Use development projects, transportation sector (airport development/ inland waterways /roads /highways) and/or integrated urban transport, tourism related infrastructure projects, port led land development)* in last 10 years till Proposal Due Date.		
100		Section 3: Evaluation of the Bids and Selection of the consultants Category B Page No. 20	Strategic Advisory experience: <ul style="list-style-type: none"> Devising strategy for Vision & Strategic planning, Real estate development strategy, Business plan involving Investment planning, Diversification strategy, growth strategy etc for large scale infrastructure or land development projects having a single project of value at least Rs. 2 Crores for central/federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) during last 10 years in India or abroad till Proposal Due Date. 	<p>We understand that experience in one project will be sufficient to meet the minimum eligibility criteria. Please Confirm.</p> <p>We also understand that "project value" in this case is equivalent to consulting fee for the engagement. Please confirm.</p>	Yes
101			Program /Project Management Unit (PMU) experience: <ul style="list-style-type: none"> Experience of projects related to program/project management assignment including PDMC projects executed under Smart City mission for a central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad, involving activities such 	<p>We understand that experience in one project will be sufficient to meet the minimum eligibility criteria. Please Confirm.</p>	Yes

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			as review or preparation of Detailed Project Reports (majorly involving technical design, cost estimation) / Feasibility Studies (majorly involving market demand assessment, financial Viability assessment), overall monitoring and/or evaluation of project implementation / contract management, overall implementation handholding, stakeholder management, support in facilitating regulatory aspects for large scale infrastructure projects with assignment fee value of at least INR 5 Crore within last 10 years till Proposal Due Date.		
102	8. Voyants Solutions Pvt. Ltd.	(ii) Financial Eligibility criteria: Page no.9	In case of consortium the Lead member should have average annual turnover from consultancy in each of the last three financial years i.e., FY 2018-19, FY 2019-20 and FY 2020-21 of minimum Rs. 100 Crores (1000 Million).	We request the client to consider average annual turnover from FY 2021-22, FY 2020-21, FY 2019-20 of minimum Rs.100 Crores.	Refer Corrigendum V.
103		(iii) Technical Eligibility Criteria: Page no.9	IV. Program/Project Management Unit (PMU) experience:	In addition to PMU, we request the client to consider project management consultancy (PMC) of large-scale infrastructure projects also.	RFP Condition prevails
104		2.19 BID SECURITY; page no.12	2.19.1 The bidder shall furnish as part of its Proposal, a bid security of Rs. 26,60,000/- (Rs. Twenty-Six Lakh sixty thousand only) in the form of a Demand Draft/Banker's cheque issued by one of the Nationalised/Scheduled Banks in India in favour of the “Board of Trustees of Port of Kolkata” payable at Kolkata.	We request the client to consider Bank Guarantee (BG) for bid security amount and also kindly share BG Format for same.	Refer Corrigendum V.

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
105		Section 3: Section A: Category A: Master Planning Experience; page no.19.	The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan / Development Plan related to maritime/tourism/riverine/ industrial led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.	To Encourage more number of firms, we request the client to consider last 15 years assignments related to Category A: Master Planning Experience.	RFP Condition prevails
106			The Bidder or the Consortium should have international experience of a water front development project with mixed land use of minimum 100-acre area and min 1 km continuous stretch of water front.	To Encourage more number of firms, we request the client to consider last 15 years assignments related to Category A: Master Planning Experience.	RFP Condition prevails
107			Bidder or the Consortium should have prepared DPRs on Water supply/ Sewerage or Drainage/ Solid waste management of atleast 3 projects of minimum of Rs. 200 Crores each and comprehensive Traffic and Transportation study one project of minimum of Rs. 100 Crores.	To Encourage more number of firms, we request the client to consider last 15 years assignments and also consider project cost of Minimum Rs.20 Crores for Traffic and Transportation Projects on Urban Areas. We also request the client to consider DPRs for Highway projects for marking criteria.	RFP Condition prevails
108		Section 3:	The bidder should experience in devising	To Encourage more number of firms, consider project value of Minimum	RFP Condition prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Section A: Category B: Strategic Advisory Experience; page no.20.	strategy for Vision & Strategic planning, Real estate development strategy, Business plan involving Investment planning, Diversification strategy, growth strategy etc. for large scale infrastructure or land development projects having a single project of value at least Rs. 2 Crores for central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) during last 10 years in India or abroad till Proposal Due Date. The experience of the consortium Member if any shall be considered.	Rs.1 Crores for central/ federal/ state/ local/ other government agency/ multilateral agency during 15 years.	
109		Section 3: Section A: Category C: Transaction & PPP Experience; page no.20.	The bidder should have experience of Transaction Advisory for one large scale PPP infrastructure project with project cost of at least Rs 500 Crore for central/ federal / state / local / other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad. Transaction advisory project involving project marketing, preparation of project revenue models, in infrastructure sector on PPP or other forms of private sector participation for large scale integrated land development infrastructure projects (land monetization/ Mixed Use development projects, transportation sector (airport development/ inland waterways /roads /highways) and/or integrated urban transport, tourism related infrastructure projects, port led land development)* in last 10 years till Proposal Due Date. The experience of the consortium Member if any can be shall be considered. The term “Marketing” means the entire process of marketing policy	To Encourage more number of firms, request the client to consider project cost of at least Rs.250 Crores for central/ federal / state / local / other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad during last 15 years.	RFP Condition prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			formulation, identification of Investor, and all legal documentation till final agreement.		
110		Section 3: Section A: Category D: Program /Project Management Unit (PMU) experience; page no.20 and 21.	The bidder should have experience of projects related to program/project management assignment including PDMC projects executed under Smart City mission for a central/ federal/ state/ local/ other government agency/ multilateral agency (World Bank, IFC, ADB, GIZ, JICA, etc.) in India or abroad, involving activities such as review or preparation of Detailed Project Reports (majorly involving technical design, cost estimation) / Feasibility Studies (majorly involving market demand assessment, financial Viability assessment), overall monitoring and/or evaluation of project implementation / contract management, overall implementation handholding, stakeholder management, support in facilitating regulatory aspects for large scale infrastructure projects with assignment fee value of at least INR 5 Crore within last 10 years till Proposal Due Date.	To Encourage more number of firms, we request the client to consider Project Management Consultancy (PMC) assignments for large scale infrastructure projects with assignment fee value of at least INR 2.5 Crore within last 15 years till Proposal Due Date.	RFP Condition prevails
111		Section 3: Section A: Category D: Program /Project Management Unit (PMU) experience; page	Lead member having average annual turnover from consultancy in each of the last three financial years i.e. 2017-18, 2018-19 and 2019-20 of over Rs. 100 Crores (1000 Million).	We request the client to consider average annual turnover from FY 2021-22, FY 2020-21, FY 2019-20 of minimum Rs.100 Crores. To Encourage a greater number of firms, we request the client to consider JV member / consortium member turnover also into	Refer Corrigendum V.

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		no.21.		consideration to get 1 additional mark for every additional Rs. 50 Cr.	
112		Appendix II; Consultants Key Personnel; Page no.46	Program cum Strategic Management Expert (Team Leader). Qualification Criterion: MBA or equivalent with minimum of 15 years of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large-scale infrastructure projects. International experience will be preferred.	We request the client to please consider the following changes in Qualification Criterion: Bachelor Degree in Civil Engineering / Architecture/ Planning along with Masters in Engineering / Planning or equivalent with minimum of 15 years of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large-scale infrastructure projects. International experience will be preferred.	MBA/PGDM
113		B. Program Expert Team Page 50	Project Manager cum Team Leader: Qualification Criterion: MBA or equivalent with minimum of 10 years of experience of projects related to program/project management assignment for a Government client in India or abroad, involving activities such as review/preparation of feasibility reports, overall monitoring and/or evaluation of project implementation/ contract management, overall	We request the client to please consider the following changes in Qualification Criterion: Bachelor Degree in Civil Engineering / Architecture/ Planning along with Masters in Engineering / Planning or equivalent with minimum of 15 years	MBA/PGDM

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			implementation handholding, support in facilitating regulatory aspects for large scale infrastructure projects with assignment fee value of at least INR 5 Crore within last 10 years.	of experience and should have led at least one project in either category C or D as defined in the eligible assignments, similar strategy project for urban development and large scale infrastructure projects. International experience will be preferred	
128		GCC 1.2.7 Force Majeure	For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by government agencies.	We request to add as exceptional event the Covid-19 situation with suspension rights and right to claim for additional costs if needed. Please confirm our request.	GCC prevails
129		GCC 1.6.1 Cost Estimates	The Employer shall pay the Consultant for normal Services in accordance with the Conditions and with the details stated in tender of Financial Proposal and shall pay for Additional Services if any ordered by the Employer in writing at rates and prices which are given in or based on those in tender so far as they are applicable but otherwise as agreed mutually.	The Additional Services may be suggested or required by the Consultant also in the interest of the Project, if found necessary. Please clarify.	GCC prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
130	9. Ernst & Young LLP	Section 2 2.4: Brief description of the selection process	In the next stage, a financial evaluation will be carried out as specified in Clause 3.1.7. QCBS procedure shall be adopted with 70% weightage to Technical Evaluation and 30% weightage to the financial bid quoted as per the Formula mentioned in clause 3.1.9.	Considering the nature of the scope and the importance of the project, we request the following: • Final Selection will be Quality (80%) cum Cost (20%) Based Selection: QCBS - 80:20	RFP condition prevails
131		Section 2 2.9 Eligibility Criteria Note: Sl. No 3	A firm is allowed to use Associate/Affiliate experience as defined below as provided upon submission of proof of incorporation. "Associate(s) /Affiliate(s)" means, in relation to a Bidder, is defined as having 100% control / is controlled by; and "Control" in relation to a Person, means the power, directly or indirectly, to direct or influence the management and policies of such Person by operation of law, contract or otherwise. The term "Controls" and "Controlled" shall be construed accordingly.	We would like to highlight that given the local regulations/ requirements; all Big 4 consultancy firms operate as Member Firms under the larger brand without any equity amongst the firm. Accordingly, we request that Firms will be allowed to use experience of another Member Firm of the same network. Given the above, we request the clause to be modified as follows: a) firm is allowed to use Associate/Affiliate experience as defined below. "Associate(s) /Affiliate(s)" means, in	Accepted

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
				relation to a Bidder, is defined as a) having 100% control / is controlled by; and "Control" in relation to a Person, means the power, directly or indirectly, to direct or influence the management and policies of such Person by operation of law, contract or otherwise. The term "Controls" and "Controlled" shall be construed accordingly or b) of any other Member Firm of large network of firms.	
135		APPENDIX – II Consultant's Key Personnel' Sl. No: 2: Urban & Regional Planner	Bachelor Degree in Architecture/Planning/Civil Engineering with Post graduation in Urban/City/Regional Planning with minimum of 15 years' experience Master planning projects for Government sector and working on Greenfield and Brownfield projects with tourism, maritime, riverine, culture, ecological, infrastructure & city development elements of minimum area of 1000 acres or 2 similar projects as above for an area of 500 acres each.	Request to consider the following qualification: Bachelor Degree in Architecture/Planning/Civil Engineering with Post graduation in Urban/City/ Regional Planning with minimum of 15 years' experience Master Planning projects for Government sector and working on Greenfield and Brownfield projects with tourism, maritime, riverine, culture, ecological, infrastructure & city development elements of	RFP condition prevails

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				minimum area of 500 acres or 2 similar projects as above for an area of 250 acres each of 4 projects of 150 acres.	
136		APPENDIX – II Consultant's Key Personnel' Sl. No: 3: Urban Designer (International)	Bachelor Degree in Architecture with Post graduation in Urban Design with overall 10 years of experience of which international experience of minimum 5 years' in architecture and urban planning along with experience of undertaking at least 2 projects involving mixed use design of waterfront of 1km stretch and public space of minimum 100 acres area outside India.	Request to consider the following qualification: Bachelor Degree in Architecture with Post graduation in Urban Design/ Planning with overall 10 years of experience of which international experience of minimum 5 years' in architecture and urban planning along with experience of undertaking at least 2 projects involving mixed use design of waterfront of 1km stretch and public space of minimum 100 acres area outside India.	RFP condition prevails
137		APPENDIX – II Consultant's Key Personnel' Sl. No: 5: Infrastructure Expert	Bachelor Degree in Civil Engineering with Post graduation in Public Health Engineering/Infrastructure Planning with minimum of 15 years' experience with an experience of Implementation, Planning and Facilitation of projects with minimum area of 100 acres in India.	The qualification may be revised to exclude the requirement of Post-Graduation in PHE/ Infrastructure Planning.	RFP condition prevails

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
138		APPENDIX – II Consultant's Key Personnel' Sl. No: 9: Urban Mobility Expert	Masters in Transportation Planning/ Engineering with minimum of 10 years' experience of intermodal public transport planning, NMT, smart mobility etc. of a minimum area of 1000 acres. Relevant international experience in Transportation planning will be preferred.	Requesting SMP to consider Master's in Transport Planner with 05 years of relevant experience as eligible for urban mobility expert.	RFP condition prevails
139		APPENDIX – II Consultant's Key Personnel' III. A. Programme Expert Team Sl. No 6. PR cum Branding cum Creative Expert minimum 5 years of experience in planning publicity strategies and campaigns and experience of Branding, Brand Communication Strategy &/or Creative, works for Cities/SEZs/ Industrial Cities /Logistic Parks/Integrated city development/ Township project of at least 100 acres.	As limited similar projects have been undertaken, accordingly, we suggest inclusion of experts who have worked in investment promotion/promotion of city development/ township/ smart cities/industrial developments.	RFP condition prevails
140		APPENDIX – II Note VIII.: Substitution of Key Personnel	The Client will not normally consider substitutions except in cases of unavoidable or for reasons such as death or medical incapacity or if the professional staff has left the organisation. (a) During the 1st year of the Contract, the Consultant may change a maximum of 2 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key. Expert shall have equal or better qualifications and experience	Since it is now only a 2-year project, we request the following amendment: a) During the 1st year of the Contract, the Consultant may change a maximum of 5 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert	Refer Corrigendum V.

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Tender No.: SMP/KDS/LND/32-2022; Dt. 07.09.2022

Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
			<p>as those of the originally proposed Key Expert.</p> <p>(b) During the 2nd year of the Contract, Consultant may change a maximum of 3 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p> <p>(c) From the 3rd year of the Contract and for the rest of the term of the Contract, the Consultant may change, with prior consent of the Client in accordance with the Contract, maximum of 50% of the Key Experts forming part of the Expert Pool as on the date of commencement of the 3rd year of the term of the Contract and in such case, a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p>	<p>shall have equal or better qualifications and experience as those of the originally proposed Key Expert.</p> <p>b) During the 2nd year of the Contract, Consultant may change a maximum of 3 Key Experts with the prior consent of the Client in accordance with the Contract and in such case, a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert.</p>	
141		RFP Section 3 3.1.6 Technical Evaluation	<p>Category A: Master Planning Experience (1a)</p> <p>The bidder should have prepared one project in India or abroad involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industrial led development/port-led development/city development ecosystem of minimum urban area of 1000 acres during last 10 years till Proposal Due Date. The experience of the consortium Member if any shall be considered.</p>	<p>Given that limited such projects have happened in India, we request SMP to consider the project experience executed in last 15 years, involving creation of holistic vision and integrated Master Plan/Development Plan related to maritime/tourism/riverine/industrial led development/port-led development/city development ecosystem of minimum urban area of</p>	<p>Category A: Master Planning Experience (1a) executed in last 15 years accepted as typically the Master Plan/Development Plan projects are long term in nature as final approval and notification takes time. Also during last 2 years due to Covid not</p>

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				1000 acres. Additionally, we understand that SMP intends to evaluate the technical capability of applicant. However, along with DPR related engagements, we request SMP to consider Techno Economic Feasibility Report also as eligible assignments in this category.	many new projects have come up so 15 years may be accepted.
142		RFP Section 5: Terms of Reference	5.1 Component I: Formulating Vision, Strategy and Concept Master Plan for approx. 4122 acres (±20%) of SMP, Kolkata land -	Currently, the scope of work is open ended as the total land parcel for which the study needs to be undertaken is not fixed. SMP may note that requiring study of 20% higher land parcel i.e. approx. 800 acres land can have significant impact on the efforts of the Consultant. Such large-scale change in land parcels may need extensive market assessment, detailed analysis, stakeholder consultation, looking at different concepts etc. We understand that SMP wishes to keep some flexibility of finalizing the total quantum of land parcel at a later stage, however, 20% margin is very	To be read as Component I: Formulating Vision, Strategy and Concept Master Plan for approx. 4122 acres of SMP, Kolkata land

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				high. Given the challenges articulated above, we request SMP to keep the margin at 5%.	
143		RFP Section 5: Terms of Reference 5.1 Task Overview	5.1 Task Overview “The Concept Master plan will identify land under Port’s own use, Port allied area and Township area for forthcoming 30 years. Further the Township area will be subdivided into Redevelopment areas, Renewal areas and Rehabilitation areas.	We understand that the consultant preparing the port master plan is preparing the master plan for the land under Port use also and therefore it should come from the report of the other consultant. Kindly confirm.	Yes the Port Master Plan has to be referred and suitably adopted.
144			5.1.2 Stage II Study of existing situation: Preparation of Geo referenced GIS Base Map of the Study area to be undertaken by the consultant along with preparation of thematic maps.	We understand that SMP will be providing the consultant Geo referenced GIS maps and the responsibility of the consultant would only be to update the Geo referenced GIS maps. Please confirm.	Yes
145		RFP Section 5: Terms of Reference 5.1.2 Stage II Study of existing situation	iii. Population estimates & Demographic analysis • Population estimates and Demographic analysis. Projections should incorporate dynamic indicators of economic activities while building the growth scenario. • Estimation of floating population.	We understand that the consultant is only to undertake analysis based on existing reports/information available and no fresh projections need to be undertaken. Please confirm.	Projections to be done.
146		RFP Section 5:	v. Land	We request confirmation that Client	Yes

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		Terms of Reference 5.1.2 Stage II Study of existing situation	<ul style="list-style-type: none"> Land use mapping, assessment of existing land use Study of all revenue data, existing development, Land allotment status, land prices within and surrounding area etc. Study of the conditions of existing structures, including type, height of the buildings, existing use etc. Incorporating cadastral data with already prepared Geo referenced GIS base map and preparation of Existing Land use plan. LUDCP of KMDA. 	will support with data collection from other Govt. agencies such as land department etc.	
147		RFP Section 5: Terms of Reference 5.1.3 Preparation of draft Strategy and Concept Master plan of 4122-acre: (±20%)	Deliverables: <ul style="list-style-type: none"> Proposed Transport Network and Circulation Plan at regional and city level Proposed Infrastructure and Amenities proposal and Plans at regional and city level Note: All the drawings of ELU and PLU should be at the scale of 1:4000. All drawings should be signed by the appropriate SMP from Consultant's side All maps to be prepared on Arc Info or Arc GIS software.	We understand that scope of this study is to develop concept plan for the identified land parcels and prepare a DPR for the township. To achieve this, we believe that the transport network within these lands and the connectivity points (entry/exit points) would need to be assessed/developed. Currently, the deliverable mentions that a full transport network and circulation plan at city level needs to be submitted. Please note that this is equivalent to prepare a	RFP condition prevails. During Concept Master Plan the overall Regional scale study on transportation has to be undertaken.

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				<p>comprehensive mobility plan and would require significant efforts.</p> <p>Accordingly, we request SMP to modify the scope/deliverables as follows:</p> <ul style="list-style-type: none"> Proposed Transport Network and Circulation Plan for the identified land parcels/city entry and exit points. Proposed Infrastructure and Amenities proposal and Plans for the identified land parcels/concept In addition, we also understand that the outcomes only include high level concept plan and no detailed drawings. Kindly clarify. 	
148		RFP Section 5 Terms of Reference	<p>5.1.3 Preparation of draft Strategy and Concept Master plan of 4122-acre: (±20%).</p> <p>5.1.4 Preparation of Final Strategy and Concept Master Plan.</p>	Currently, the draft and final strategy and concept master plan are considered to be prepared before the detailed market assessment of various possibilities (to be undertaken in 5.1.5). It may be noted that the draft/final strategy and concept plan can only be prepared	RFP Condition prevails

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				<p>after detailed market assessment of all possible solutions / areas is undertaken. Only after the consultant has evaluated all options/assessed the same; undertaken consultations with stakeholders, consultants can prepare the strategy and concept plan.</p> <p>Accordingly, we request that 5.1.5 Investment Policy, Marketing Strategy and Policy formulation is undertaken prior to 5.1.3 and 5.1.4</p>	
149		RFP Section 5: Terms of Reference	vi. Preparation of Marketing booklets, advertisements, media campaign, investors meet etc.	Kindly clarify/confirm that any expenditure to be undertaken to advertise projects i.e. publishing on print media/other forms of media will be borne by SMP.	No
150		5.1.5: Investment Policy, Marketing Strategy and Policy formulation –	viii. All the activities required for successful marketing and disposal of properties identified for marketing during the Consultancy period.	<p>We understand that this scope would be under the PMU scope and predominantly includes supporting SMP in undertaking necessary PPP transactions only.</p> <p>Kindly confirm.</p>	Yes

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151		RFP Section 5: Terms of Reference 5.3 Component III: Transaction Advisory & program/Project Management support	<p>ii. Preparation of Feasibility reports/ DPR & Tender documents: In order to implement the various land development or infrastructure projects as will be identified in Detailed Master Plan the followings shall be prepared including:</p> <p>a) Conduct detailed geo-technical investigations if required, if not available with SMP, Kolkata. Necessary Geotechnical survey shall be carried out by the successful consultant at his cost.</p> <p>b) Prepare Feasibility reports or Preliminary project reports including preliminary designs and drawings and preliminary cost estimates as per departmental SOR (Schedule of Rates) to be upgraded with prevalent Market Rates</p> <p>c) Prepare standard bid documents for procurement of consultants for Preparation of DPR including detailed designs and drawings (GAD and GFC), cost estimates as per departmental SOR (Schedule of Rates) to be upgraded with prevalent Market Rates.</p> <p>d) Assist in technical scrutiny and approval of DPR.</p> <p>e) Prepare standard bid documents for procurement of EPC contracts.</p> <p>f) All the legal documents shall be vetted/validated by the legal expert at the cost of the Consultant.</p>	<p>Request Clarification on the following aspects:</p> <ul style="list-style-type: none"> • We understand that as these are to be undertaken on PPP/EPC, consultant would only prepare pre-feasibility/feasibility reports. Accordingly, request SMP to please remove the term DPR. • Further, since these projects which are to be undertaken on PPP/EPC basis, we suggest that the surveys should be removed and should only be undertaken by the project proponent i.e. PPP or EPC contractor. <p>We understand the consultant is only required to prepare bid documents for appointment of another consultant who will prepare the DPR and relevant drawings. Please confirm.</p>	PMU has to undertake preparation of Feasibility reports/ DPR & Tender documents as may be required during Project execution phase.
152		RFP Section 5:	iii. PR & Branding:	Request to clarify that all media and	Yes

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Sl. No.	Bidder's name	Reference Clause No. in RFP	Clause Description as given in Tender Document	Queries of Bidders	Response of Authority (SMPK)
		Terms of Reference 5.3 Component III: Transaction Advisory & program/Project Management support	Consultant should undertake planning publicity strategies and campaigns, providing information about new promotional opportunities and current PR campaigns progress, analysing media coverage. Emanate the various benefit of employment to stakeholders, interest groups and public at large. Design a research-based brand strategy, conduct field research, Develop and execute marketing campaigns, Measure and report on success of different government campaigns.	publicity cost will be borne by SMP.	
153		Section 5: Terms of Reference 5.1.5 Investment Policy, Marketing Strategy and Policy formulation (b) Commercialization Strategy:	(g) The Consultant has to carry out the entire Marketing Process for Five years for the project of first phase of KPT Complex-I. This will include identification of potential investors, designing the eligibility terms, conducting investor's meets, advertisement materials, EOIs, RFPs, Marketing booklets, Road shows, Scrutiny of proposals, assistance in selection and assist SMP, Kolkata to complete the formalities of allotment.	Considering that Transaction and Advisory period is only for 12 months the period of marketing is also to be restricted to 12 months. Request confirmation on the same.	Refer Corrigendum V
154		Section 5: Terms of	The Consultant has to carry out the entire Marketing Process for Two years for the project of first phase of Kolkata Port	As above	RFP Condition prevails

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		Reference 5.3 Component III: Transaction Advisory & Program/Project Management support iv. Marketing Activities	township. This will include identification of potential investors, designing the eligibility terms, conducting investor's meets, advertisement materials, EOIs, RFPs, Marketing booklets, Road shows, Scrutiny of proposals, assistance in selection and assist SMP, Kolkata to complete the formalities of allotment. Device all the marketing materials, advertisement campaigns, EOIs, RFPs documents, Letters of Intent (LoI), Letter of Allotment (LoA), Estate monitoring systems etc. SMP, Kolkata will bear the expenditure of events. But the cost of visits to prospective investors if any shall be borne by the Consultant.											
156		RFP Section 5: Terms of Reference 5.3 Component III: Transaction Advisory & Program/Project Management support	Closure of project: Settlement of all accounts of the firms including reconciliation of materials supplied to the firms if any. Provide project completion report inclusive of all technical, functional and financial information of the project. PMU shall handover the completed projects in all respect, free from all encumbrances including the vacation of office space & site etc., if any to the SMPK.	It may be noted that the given scope of work is typically undertaken by General Consultants. The current RFP is only for strategy definition + program management and hence the construction related monitoring cannot be part of the same. We accordingly request SMP to remove this from the scope of work.	RFP Condition prevails									
157		RFP Section 5: Terms of Reference	<table><tr><th colspan="3">Part-I Concept & Strategic Plan for 4122 acres (±20%)</th></tr><tr><th>SN</th><th>Milestone</th><th>% of</th></tr><tr><td></td><td></td><td></td></tr></table>	Part-I Concept & Strategic Plan for 4122 acres (±20%)			SN	Milestone	% of				Currently, the payment terms are highly back-loaded and will result in cash flow issues for the consultant.	RFP Condition prevails
Part-I Concept & Strategic Plan for 4122 acres (±20%)														
SN	Milestone	% of												

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		6.1 Time & Stage Payment Schedule			Payment	We request that SMP modifies the payment schedule as follows: Part-I Concept & Strategic Plan for 4122 acres (±20%)			
			1	Preparation of Inception report	4%				
			2	Interim Report-Study of existing situation	8%	SN	Milestone	% of Payment	
			3	Draft Concept & Strategic plan including economic planning and land value maximization strategy	10%	1	Preparation of Inception report	5%	
			4	Preparation of Final Vision & Strategic Concept Plan incorporating inputs from various level of stakeholder participation	10%	2	Interim Report-Study of existing situation	10%	
			5	Draft Marketing Policy and Strategy, Market Potential Assessment, International Benchmarking & Project Vision, Marketing Policy, Commercialization Strategy and Implementation roadmap	8%	3	Draft Concept & Strategic plan including economic planning and land value maximization strategy	15%	
			6	Final Preparation of Marketing Policy and Strategy, Market Potential Assessment, International Benchmarking & Project Vision,	10%	4	Preparation of Final Vision & Strategic Concept Plan incorporating	5%	

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				Marketing Policy, Commercialization Strategy and Implementation roadmap			inputs from various level of stakeholder participation		
			Part- II Detailed Master Planning for 429 acres (±20%) of Township Redevelopment area						
			SN	Milestone	% of Payment				
			7	Preliminary Design report based on existing situational analysis	5%	5	Draft Marketing Policy and Strategy, Market Potential Assessment, International Benchmarking & Project Vision, Marketing Policy, Commercialization Strategy and Implementation roadmap	10%	
			8	Draft Detailed Master plan of Kolkata Port Township Complex-I	15%				
			9	Submission of Report on Stakeholder & Public consultation on Draft Detailed Master plan of Kolkata Port Township Complex-I	5%				
			10	Finalization of the Detailed Master plan of Kolkata Port Township Complex-I after incorporating inputs from stakeholder participation	10%				
			11	Submission of Detailed Infrastructure design of Kolkata Port Township Complex-I from Competent authority	10%	6	Final Preparation of Marketing Policy and Strategy, Market Potential Assessment, International	5%	

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			12	Approval of Detailed Master Plan of Kolkata Port Township Complex-I from Competent Authority (BoT, State & MoS)	5%		Benchmarking & Project Vision, Marketing Policy, Commercialization Strategy and Implementation roadmap		
							Part- II Detailed Master Planning for 429 acres (±20%) of Township Redevelopment area		
						SN	Milestone	% of Payment	
						7	Preliminary Design report based on existing situational analysis	10%	
						8	Draft Detailed Master plan of Kolkata Port Township Complex-I	15%	
						9	Submission of	10%	

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					Report on Stakeholder & Public consultation on Draft Detailed Master plan of Kolkata Port Township Complex-I		
				10	Finalization of the Detailed Master plan of Kolkata Port Township Complex-I after incorporating inputs from stakeholder participation	5%	
				11	Submission of Detailed Infrastructure design of Kolkata Port Township Complex-I from Competent	5%	

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					authority		
				12	Approval of Detailed Master Plan of Kolkata Port Township Complex-I from Competent Authority (BoT, State & MoS)	5%	
158		Form 14 C	Under Reimbursable Head, the bidder is expected to provide an estimate of survey, cost of third-party inspections, approvals and NOC	These costs are directly related to the final composition and nature of interventions to be taken up under the approved master plan and hence cannot be estimated at the bid stage. In view of the same, requirement of estimating this item maybe dropped and such costs maybe paid directly by the SMP.			RFP Condition prevails
159		Form 15	Note: The Remuneration should include the Gross pay of the personnel and the Profit of the Employer, Taxes except the GST which will be reimbursed after the GST is deposited to the concerned authorities which should be available in GST 2A/ GST 2B.	It is general practice that Invoices are paid including GST and consultant make GST payment as per rules. Therefore, it is requested that the payment is made including GST which shall be then deposited by the Bidder			Bills (B2B) should be raised on SMPK and proper GST return should be filed by 11th of the next month. GST should be deposited with

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				as per rules.	the Government within due time. Payment including GST will be released by SMPK.
160			Months are counted as 30-day periods from the start of the assignment. One working (billable) day shall be not less than 8 working (billable) hours.	It is requested to clarify the no of working days per month.	As per actual
161		General Conditions of Contract 1.9.4 Penalty for deficiency in Services	In addition to the Liquidated Damages not amounting to penalty, as specified in Clause- 1.9, warning may be issued to the Consultant for minor deficiencies on its part. In the case of significant deficiencies in Services causing adverse effect on the project or on the reputation of the SMP, other penal action including debarring for a specified period may also be initiated as per policy of the SMP. The time period for the various stages of services as indicated in financial proposal.	It is requested to add the following clause. The Bidders Overall Liability shall be capped at an amount which is equivalent to 10% of the fee paid to Bidder under this engagement. It may also be clarified that the Bidder shall not be responsible for any consequential / incidental / punitive / exemplary / indirect or special damages whatsoever.	GCC prevails
162		Office Space	An office space will be provided to the Consultants by SMP, Kolkata. Computer and other hardware along with software and consumables shall be provided by the consultant at his cost. The team may be supported with all the logistic support by	It is requested to confirm that provision of office space shall include provision of all required furniture and fixtures.	1 table and 1 chair per PMU expert will be provided

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			consultant.		
163		General	New Clause	It is requested to consider a maximum time frame of 15 days for according approvals/observations to any of the deliveries/requests of the Bidder beyond which approval shall be deemed to have been accorded.	Not accepted
164			New Clause	It is requested to confirm that payment shall be made within 15 days of submission of undisputed invoice.	Not accepted
165		2.21.7. Financial Proposal	The consultants shall also submit the Monthly remuneration of the personnel in the prescribed Form 15 only to be used to consider the change in total fee if any change in terms of Reference. This will not be treated as evaluation criteria for Technical as well financial proposal.	The monthly remuneration of key experts proposed is confidential and hence cannot be shared. We request SMP to remove the same from the financial proposal requirements.	RFP condition prevails
166		6.1 Time & Stage Payment Schedule STAGE II: Transaction Advisory and Program Management	In addition to this, the Bidder/Consortium will be eligible for payment against every successful land transaction of value up to Rs 50 crore, success fee of 1% of the revenue earned by SMPK, for every successful land transaction of value above Rs 50 crore success fee will be 0.5% of the revenue earned by SMPK with maximum ceiling of Rs 2.5 crore. Payment to bidder shall be made only after receiving revenue	It may be noted that the consultant's scope of work is typically only till issuance of letter of award to a Concessionaire. Consultant cannot control the payments by the Concessionaire and hence consultant's payments should not be linked to actual receipt of money by	RFP condition prevails

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		Support Phase (Note 1)	by SMPK against transaction.	<p>SMPK.</p> <p>Accordingly, we request SMP to modify this clause as follows:</p> <p>In addition to this, the Bidder/ Consortium will be eligible for payment against every successful land transaction of value up to Rs 50 crore, success fee of 1% of the revenue earned by SMPK, for every successful land transaction of value above Rs 50 crore success fee will be 0.5% of the revenue earned by SMPK with maximum ceiling of Rs 2.5 crore.</p> <p>Payment to bidder shall be made upon issuance of Letter of Award to the Concessionaire.</p>	
167		General Conditions of Contract 1.2.9.2 By the Consultant	<p>The Consultants may, by not less than thirty (30) days' written notice to the Employer, such notice to be given after the occurrence of any of the events specified hereunder of this Clause General Condition 1.2.9.2, terminate this Contract;</p> <p>(a) If the Employer fails to pay and money due to the Consultants pursuant to this Contract and not subject to dispute pursuant to Clause 1.8 hereof within forty-five (45) days after receiving written notice from the Consultants that such</p>	<p>In order to account for specific circumstances wherein, due to legal provisions or professional requirements, the consultant is not able to provide continued services, it is requested to add the following clause.</p> <p>"Selected agency may terminate this</p>	GCC prevails

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			<p>payment is overdue;</p> <p>(b) If the Employer is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultants may have subsequently approved in writing) following the receipt by the Employer of the Consultants notice specifying such breach;</p> <p>(c) If, as the result of Force Majeure, the Consultants are unable to perform a material portion of the Services for a period of not less than sixty (60) days; or (d) If the Employer fails to comply with any final decision reached as a result of arbitration pursuant to Clause General Condition 1.8 hereof.</p>	Agreement, or any particular Services, immediately upon written notice to Consultant if the selected agency reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations"	
168		General Conditions of Contract 1.3.3 Confidentially	The Consultants, their sub-consultants and the Personnel of either of them shall not, either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract or the Employer's business or operations without the prior written consent of the Employer.	<p>It is requested to add the following clause:</p> <p>"Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it:</p>	GCC prevails

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				<p>(a) is or becomes public other than through a breach of this Agreement,</p> <p>(b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information,</p> <p>(c) was known to the receiving party at the time of disclosure or is thereafter created independently,</p> <p>(d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or</p> <p>(e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 2 years from the date of termination of this Agreement."</p>	
169		General Conditions of	The Consultants (i) shall take out and maintain, and shall cause any sub-consultants to take out maintain, at their (or the sub consultants', as the case may be) own cost but on terms	We maintain Professional Indemnity Insurances. Such Professional indemnity Insurance (PII) covers our	GCC prevails

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		Contract 1.3.5 Insurance to be Taken Out by the Consultants.	<p>and conditions approved by the Employer, insurance against the risks, and for the coverage, as mentioned below, and (ii) at the Employer's request, shall provide evidence to the Employer showing that such insurance has been paid. The risks and the coverage shall be as follows:</p> <p>(a) Third Party Motor Vehicle Liability Insurance as required under extant Motor Vehicles Act in respect of motor vehicles operated in India by the Consultants or their Personnel or any Sub-consultants or their Personnel for the period of Consultancy.</p> <p>(b) Third Party Liability Insurance with a minimum coverage for Rs. 5 lakhs for the period of consultancy.</p> <p>(c) Employer's Liability and Workers' Compensation Insurance in respect of the Personnel of the Consultants and of any Sub-consultant, in accordance with the relevant provisions of the Applicable Law, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and</p> <p>(d) Insurance against loss of or damage to:</p> <p>(i) Equipment purchased in whole or in part with funds provided under this Contract,</p> <p>(ii) The Consultants' property used in the performance of the</p>	<p>professional liability up to an appropriate level sufficient for the purposes of this engagement, Since the PII policy is confidential, the terms of the policy cannot be disclosed.</p> <p>Therefore, it is requested to delete the requirement of providing the evidence of insurance.</p>	

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			Services, and (iii) Any documents prepared by the Consultants in the performance of the Services.		
170		RFP Section 2: 2.19 Bid Security	2.19.1 The bidder shall furnish as part of its Proposal, a bid security of Rs. 26,60,000/- (Rs. Twenty-Six Lakh sixty thousand only) in the form of a Demand Draft/Banker's cheque issued by one of the Nationalised/ Scheduled Banks in India in favour of the “Board of Trustees of Port of Kolkata” payable at Kolkata.	It is requested also to consider Bid Security in the form of Bank Guarantee.	Refer Corrigendum V
171		RFP Section 5: Terms of Reference 5.5 Approvals and Statutory requirements	e) Consultant has to obtain required EIA and Environmental clearance under the project.	EIA can be carried out only by specialised registered entity. Therefore, is understood that the Consultant shall only assistance in conducting EIA.	RFP condition prevails
172		2.4 Key Personnel for the PMU	Project Manager • MBA/PGDM with at least than 10 years of experience. Experience of handling at least 5 projects in Infrastructure Sector with Central / State Governments	We request ATDC to consider the following • MBA/PGDM/ Master in Planning with at least than 10 years of experience. • Experience of handling at least 5 projects in Infrastructure Sector with	RFP condition prevails

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				Central / State Governments • Experience of handling atleast 2 Tea Tourism projects (feasibility, product mix and assessment as per State Tea Tourism Policy) Experience of handling at 2 Tourism Projects	
173			Civil Engineer • Bachelor's Civil Engineering with atleast 7 years of experience Experience of preparation of Civil and Structural Drawings for Infrastructure Projects. Experience of Auto-Cad is desirable	We request ATDC to consider the following • Bachelor's Civil Engineering with atleast 7 years of experience • Experience of Design, Estimation & Execution preparation of Civil and Structural Drawings for Infrastructure Projects. Experience of Auto-Cad is desirable As preparation of Civil & Structural drawing is in the scope of the PMU, we request to kindly modify the requirement to best suit the scope of work.	RFP condition prevails
174			Infrastructure Expert	We request ATDC to consider the	RFP condition prevails

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			<ul style="list-style-type: none"> • Bachelor's Degree in Infrastructure /Planning/Engineering / Management/ Architecture and with minimum 3 years' experience. <p>Experience of Project Monitoring /Construction supervision for Infrastructure Projects.</p>	<p>following</p> <ul style="list-style-type: none"> • Bachelor's Degree in Infrastructure/Planning/Engineering / Management/ Architecture and with minimum 3 years' experience • Experience of Project Monitoring /Construction supervision for Infrastructure Projects. <p>We request to remove, construction supervision as it is not included in the scope of work of PMU engaged and it is assumed that the physical verification shall be limited to carry out an overall broad level assessment of the progress of the project.</p>	
175		5.2.8: A: Bidder Credentials & Experience	<p>Minimum Average Annual Turnover from consulting / advisory services during the last 03 financial years ending 2021-22</p> <ul style="list-style-type: none"> • More than INR 25 crores – INR 50 crores :1 mark • More than INR 50 crores – INR 150 crores :2 marks • More than INR 150 Crores – 250 Crores: 3 Marks <p>More than INR 250 Crores: 5 Marks</p>	<p>Considering the timelines of Govt of India, audit of financial statement of FY 2021-22 is under process, in that case kindly allow provisional & un-audited financial statement of FY 2021-22, as certified by statutory auditor and kindly consider the last three financial years ending 2020-21.</p> <p>We request to consider 10 marks for</p>	RFP condition prevails

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				the bidder with highest average annual turnover and other bidders shall be awarded prorated marks.	
180		5.2.8: B: Bidder Credentials & Experience	The Bidder should have experience of working with State Government Departments / PSU of Assam with a minimum contract value of Rs. 10 crores. 1 project – 10 Marks	We request ATDC to consider the following: The Bidder should have experience of working with State Government Departments / PSU of Assam with a minimum contract value of Rs. 10 crores. 1 project – 2.5 Marks 2 projects- 5 marks	Not relevant as confirmed by Bidder over email dated 13.10.22
181		5.2.8: C: Bidder Credentials & Experience	Relevant experience of setting up of Project Management Unit (PMU) for Central/State Government/any of their agencies/departments in India with minimum consulting fee realization of INR 1 crore for each of the projects. • 3 projects - 6 Marks • 4 – 10 projects –10 marks More than 10 Projects – 15 Marks	We request ATDC to consider the following • 3 projects - 3 Marks • 4 – 10 projects –6 marks More than 10 Projects – 10 Marks	Not relevant as confirmed by Bidder over email dated 13.10.22
182		5.2.8: D:	Experience of providing procurement management support	Considering the scope of the assignment which involves project	Not relevant as confirmed by Bidder

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		Bidder Credentials & Experience	<p>services to Central/State Governments.</p> <p>The services should include Bid Process Management, preparation/updating model bid documents, preparation of bid documents, publication of tender, response to queries, Bid Evaluation, Award of Work, contract execution.</p> <p>Contract Value of a single consultancy assignment</p> <p>> INR 5 Crores- 2 Marks</p> <p>> INR 10 Crores – 5 Marks</p> <p>> INR 15 Crores- 10 Marks</p>	<p>management & monitoring related with Tourism and does not involve any significant procurement activities, it is requested to modify this clause as follows:</p> <p>Experience of Project Management Unit/ Project Management Consultancy with Ministry of Tourism Govt of India/ State Govt with Contract value of a single assignment</p> <p>> INR 5 Crores but < 10 Crores- 2 Marks</p> <p>> INR 10 Crores but < 15 Crores – 5 Marks</p> <p>> INR 15 Crores- 10 Marks</p>	over email dated 13.10.22
183		5.2.8: E: Bidder Credentials & Experience	Experience of providing consultancy services in Tourism Sector for Central/State Govt. Organization 2 Marks per project maximum of 10 marks.	Considering the scope of the assignment which involves project management & monitoring related with Tourism, and primarily to set-up PMU unit for tourism for a period of 24 months, consultant's experience in PMU in Tourism sector is more significant and aligned with the scope of work than general consultancy in	Not relevant as confirmed by Bidder over email dated 13.10.22

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				<p>tourism. Hence, it is requested to modify this clause as follows:</p> <p>"Experience of setting up of Project Management Unit (PMU)</p> <p>for Central/State Government/any of their agencies/departments in India in Tourism Sector with minimum consulting fee of INR 1 crore"</p> <p>2 Marks per project maximum of 10 marks.</p>	
184		8. Evaluation criteria	<p>FINAL EVALUATION FOR SELECTION: (Evaluation):</p> <p>The Final Evaluation for selection will be based on combined evaluation of Technical + Financial score. Weightage for Technical and Financial score will be 70:30.</p>	<p>We request ATDC to consider the following:</p> <p>The Final Evaluation for selection will be based on combined evaluation of Technical + Financial score. Weightage for Technical and Financial score will be 80:20.</p>	Not relevant as confirmed by Bidder over email dated 13.10.22
185			<p>MODE OF EVALUATION:</p> <p>The Evaluation will be QCBS (Quality- Cost Based Selection) Evaluation.</p>	<p>We request ATDC to consider the following:</p> <p>The Evaluation will be QCBS (Quality-</p>	Not relevant as confirmed by Bidder over email dated 13.10.22

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			Final Score: $F = 0.7X_{Ts} + 0.3X_{Fs}$ T_s = Technical Score F_s = Financial score	Cost Based Selection) Evaluation. Final Score: $F = 0.8X_{Ts} + 0.2X_{Fs}$ T_s = Technical Score F_s = Financial score	
186		Financial Proposal	Financial Proposal format- BOQ	As per BOQ format, financial proposal to be quoted as a lumpsum for the entire period of services/engagement. We understand that The Project Management Unit (PMU) will be led by a Project Director, for assisting ATDC in Coordination, Implementation and Monitoring of the Scheme. A team of at least 6 professionals will be deployed for 24 months i.e. a total of 144 man-months. We request to kindly modify the BOQ format and man month rate of each individual to be taken to find the final	Not relevant as confirmed by Bidder over email dated 13.10.22

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				financial quote	
187		Key Personnel for the PMU	Non -Key Experts for field visit (as and when required)	We request for level of resources and their engagement effort. The rates of Non-Key Expert may be discovered, as a part of BOQ.	Not relevant as confirmed by Bidder over email dated 13.10.22