



Syama Prasad Mookerjee Port, Kolkata

**“EXPRESSION OF INTEREST” (EOI)
FOR
“DEVELOPMENT, OPERATION & MAINTENANCE OF OIL JETTIES AT
BUDGE-BUDGE, KOLKATA DOCK SYSTEM OF SMP, KOLKATA”**

EOI Notice No.: SMP/KDS/CIV/T/2550/82

Date of publishing: 22-Feb-2021

EOI Submission Due Date: 07-April-2021

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**Issued by:
The Chief Engineer
Syama Prasad Mookerjee Port, Kolkata
15 Strand Road
Kolkata 700 001**

SYAMA PRASAD MUKHERJEE PORT, KOLKATA



**Expression of Interest (EOI)
From Potential Developers or Consortium of Developers
For
Development, Operation & Maintenance of Oil Jetties at Budge-Budge, Kolkata Dock
System**

Syama Prasad Mookerjee Port, Kolkata (SMP, KOLKATA), in the light of increasing future demand for cargo handling facilities at the port, proposes to undertake the Development, Operation & Maintenance of Oil Jetties at Budge- Budge Petroleum wharves allotting two jetties to a single operator, at “as-is- where is” basis on BOT through Public-Private Partnership (PPP) mode.

In this regard, Syama Prasad Mookerjee Port, Kolkata invites ‘Expression of Interest’ (EOI) from eligible Investors / Developers / Operators on their own or in Consortium, having experience in financing, build, operation and implementation of similar projects. The EOI document can be downloaded from Syama Prasad Mookerjee Port, Kolkata’s website www.smpportkolkata.shipping.gov.in.

Interested parties should send their ‘Expression of Interest’ for the proposed Project along with details of their Financial & Technical capability, Audited Balance sheet, Net Surplus etc. and the requested details at EOI in closed cover on or before **07/04/2021** upto 13:00 Hrs. to:

The Chief Engineer,

Syama Prasad Mookerjee Port, Kolkata
15, Strand Road
BBD Bhag, Kolkata 700 001

Chief Engineer

Civil Engineering Department

Invitation of Applications for Expression of Interest from Potential Developers or Consortium of Developers for “Development, Operation & Maintenance of Oil Jetties at Budge-Budge, Kolkata Dock System of SMP, Kolkata”

1. Introduction:

Syama Prasad Mookerjee Port, Kolkata is an autonomous body under the Ministry of Shipping, Government of India. Budge-Budge petroleum wharves were set up in 1886 to cater the need of petroleum products which were required by nearby jute mills to process the high demand of jute. Therefore, Budge-Budge revolved around the jute industry for a long time until the mills started falling sick in 1970s.

Budge-Budge remains an important place for oil storage and its strategic location (being close to Kolkata and on the bank of river Hooghly) makes it the important oil storage area for big PSUs i.e. IOCL, HPCL, BPCL. Not only Petroleum, Oils, and Lubricants (POL), Budge-Budge also caters to the food processing companies such as Budge-Budge Refinery Ltd, JVL Agro, Kanpur Edible, Emami Agrotech, Purti Vanaspati which import crude palm oil and refined, bleached, and deodorized (RBD) palm oil. Apart from POL and Edible oil, Other Liquids (e.g. Sulphuric acid, Benzene, Toluene etc.) are also imported by companies such as Numaligarh Refinery Ltd, Kunjal Synergies, Phosphate Corporation, New Way Vyapaar, and Shantinath Detergent Ltd.

In terms of cargo profile, major liquids handled at Budge-Budge include Crude palm oil, RBD palm oil (Vegetable oil category), High Speed Diesel, Aviation Turbine Fuel (ATF), Motor Spirit, Lubricating Oil, Base Mineral Oil (all POL category), Sulphuric Acid, Methyl Tertbutyl Ether, Benzene (other liquids).

Budge-Budge petroleum wharves comprise 6 active jetties, namely – BB1, BB2, BB3, BB5, BB7, BB8. Each jetty is equipped with permanent pipelines which are used to transfer the imported liquids into the storage tanks. HPCL, BPCL, and IOCL (among the PSUs) have invested in building storage areas near the BB jetties with an average distance of 150 meter. Some private parties such as Hindustan Storage and Distribution Company, SK Oil Terminals, Mundial Oil, M/S Rajib Agarwal, Gem Refineries, and Mother dairies have also invested to install permanent pipelines and

storage tanks near BB jetties to store Edible oil and Other Liquids. The volumes of different Presently, SMP, KOLKATA in the light of increasing future demand for cargo handling facilities at the port, envisage and proposes to undertake the Development, Operation & Maintenance of Oil Jetties No. allotting 2 jetties to a single operator, at “as-is-where is” basis on BOT through Public-Private Partnership (PPP) mode. In this regard, the present EOI is invited to give an opportunity to interested parties to share their views on the possible cargo(s) to be handled at the subject facilities and model for the proposed development to make the project attractive to the stakeholders. The present Cargo Profile at Budge-Budge for the past 5 Financial year is attached as Appendix-1 of this EOI document to help the prospective respondents to access the proposal.

2. Envisaged Salient Features of the Project Facility: Description

Description	Specification
Maximum Vessel Size to be handled	Up to 14,000 DWT
Design LOA	185 m
Design Depth alongside Jetty	10.5 m
Draught at approach Channel	8.5 m
Outside Road Connectivity	Shall be provided

NOTE: The design specifications provided above are indicative; the applicants may suggest their parameters as per their requirement.

3. Scope of the Project:

- (a) The Subject individual Project(s) shall be provided in “As-is where-is” basis under BOT mode on PPP basis for Development and the scope of Operation & Maintenance shall be the responsibility of the operator.

- (b) The Concession period shall be thirty (30) Years including the Construction Period with exclusivity of operation to the concessionaire.
- (c) SMP, KOLKATA shall provide the take off point for road connectivity, starting which the further necessary infrastructure for connecting with the berth shall be the liability of the Concessionaire.
- (d) SMP, KOLKATA shall provide and maintain the outside road connectivity to the subject berths.
- (e) All statutory clearances required for construction and operation of the project shall be the liability of the Concessionaire.

4. Submission of EOI:

The EOI may be submitted in response to the suggested pattern of development detailed herein. The potential Investors / Developers / Operators are welcome to propose alternate development models, which shall be examined by SMP, KOLKATA, before finalizing the Project. It has to be categorically ensured that EOI submission shall be done along with complete filling of all the Annexures sought along with this EOI. Submissions failing to be submit all the Annexures duly filled may only be considered invalid unless complete submission of the document with all Annexures.

4.1 Schedule of events:

The Schedule of events for the EOI submission is given below:

- | | |
|--|---------------------------------|
| 1. Release of EOI Advertisement | 22-Feb-2021 |
| 2. Last date & time for EOI Submission | 07-April-2021 within 1500 hours |
| 3. Time & date of opening of EOI | 08-April-2021 at 1500 hours |
| 4. Concept enlightenment by Applicant | To be updated later |

4.2 Submission Procedure:

Interested applicants shall send their Expression of Interest in the prescribed format with all required information(s) requested at Annexure-I & II, on or before 10/09/2020 up to 1600 Hrs. in a closed cover duly marked **“Expression of Interest for “Development, Operation & Maintenance of Oil Jetties at Budge-Budge, Kolkata Dock System.”**, and addressed to:

The Chief Engineer,
Syama Prasad Mookerjee Port, Kolkata
15, Strand Road
BBD Bhag, Kolkata
700 001
Email: ce@kolkataporttrust.gov.in

In addition to the hardcopy being submitted, the applicant shall also submit a CD/USB Drive containing the soft copy of the documents being submitted. Such CD/USB drive shall be kept inside the aforesaid duly marked closed cover.

4.3 Concept enlightenment by Applicant:

The interested applicants, post submission of EOI, are welcomed to enlighten SMP, KOLKATA on the proposal submitted by them by way of presentation of the concept submitted to Port Officials. The concept enlightenment meeting shall be conducted through Video Conferencing. Dates for presentation will be updated later via corrigendum.

Annexure – I

Information and Documents to be submitted by the Applicant

1. Applicant Details:

Sr. No.	Description	Detail
1.	Name of the Principal firm submitting the proposal	<i>(Attach photocopy of Certificate of Registration along with a one page write up or brochure of the company.)</i>
2.	Legal Status of the firm	Individual Company / Partnership Company / Joint Venture Company / Trust / Others
3.	Registered Address, telephone No., fax no. e-mail ID, website	
4.	Contact Person, Designation and address including contact no. and e-mail ID.	
5.	Organizational Profile (attach relevant document in their support):	
(a)	Existing Business activities	
(b)	Organization Structure	
(c)	Names of Directors of the Board and Chairman / Chief Executive Officer, their nationality, if applicable	
6.	Financial Capability (For Past Three Completed Financial Years) (To be supported by and submitted with Audited Financial Statements)	
(a)	Net Worth	
(b)	Net Cash Accruals	
7.	Do you intend to tie-up with a consortium partner for the project (if Yes, please specify the details of the partner)	
8.	Reason for venturing into this project	

9.	Technical Experience of firm	Please provide the completed project details including Name of Work, Project Experience (Development and Operation or Only Construction), Location, Capital Cost, etc. (To be supported by and submitted with relevant documentary evidences)
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2. Project Inputs:

Sr. No.	Description	Detail
Technical		
1.	Mode of operation	Captive/Non-Captive
2.	Envisaged cargo(s) to be handled at the facility	Crude / Petroleum Oil Lubricants (POL) / Liquefied Natural Gas (LNG) / Liquefied Petroleum Gas (LPG) /Veg.Oil/ Other Liquids /
3.	Envisaged Handling Capacity per	
5.	Expected traffic of the envisaged cargo to be handled during the Concession Period.	
6.	Equipment required for handling the required cargo	
(a)	At Wharf (required for each cargo)	
(b)	At Backup area (bifurcation to be provided for each cargo)	
7.	Backup area required (elaboration with any required additional infrastructures, if any)	
(a)	Whether Tankage area required for cargo storage (Yes/ No)	
(b)	If 7 (a) is 'No', then how much length of pipeline shall be used and its tentative layout plan.	
(c)	Area required for ancillary backup facilities such as road,	

8.	Required of Statutory Clearances.	
9.	Required years of Concession	(Concession Period is envisaged to be 30 years, however the applicant may specify if any relaxation is required)
10.	Construction period required to operationalize the first phase of the Project	
13.	Tentative Study Report of said proposal along with statement of total investment required & expected Revenue statement	
Financial		
14.	Expected Capital, operation & maintenance cost(s) along with Revenue/ Return calculation from the Project	
15.	Quantity and Cost of facility	
Miscellaneous		
16.	Any other relevant details required for project	
17.	Any other input/view which help better formulate the	

Annexure – II

**Tentative Drawing of the Subject
Facility**

[Please annex the tentative layout drawing]

Appendix-1**Cargo Profile Budge-Budge in the last 5 years (in Tonnes)**

COMMODITY	2015-16	2016-17	2017-18	2018-19	2019-20
Palm Oil (Crude)	661388	474417	513746	361875	496623
High Speed Diesel	233622	229127	237478	224132	173025
Sulphuric Acid	99680	79066	56467	14474	33602
ATF	90295	102877	116082	114551	0
Base Mineral Oil	47750	44408	45764	40066	43764
Furnace Oil	36928	30892	24800	17062	15872
Light Diesel Oil	35301	11242	48260	22639	9567
Lube Oil	34828	43115	48225	71763	65519
Methyl Tertiary Butyl Ethen	21857	32311	27071	31848	35160
Paraffin	17549	9957	12212	5522	6284
Palm Oil (RBD)	15620	59214	95815	68821	36766
Gen. Liquid Bulk	15062	20129	7331	2461	1529
Motor Spirit	9011	39939	70078	84805	108653
Toluene	8820	10633	10963	10591	12772
Phenol	3988	5153	5026	4462	2294
Benzene	3481	6283	25473	21933	36475
Xylene	1009	1918	3472	4109	6933
White Spirit	0	0	1935	5855	9471
Naphtha	0	5218	8660	9831	5934
Other	46641	3157	4398	2684	192
TOTAL	1382830	1209056	1363256	1119484	1100435

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